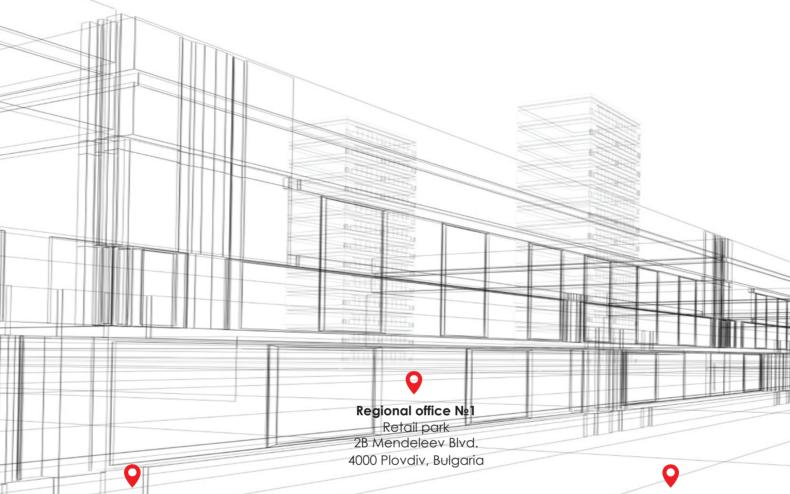
AXION GROUP® TOTAL ASSET MANAGEMENT









Headquarters

Business Center"Bellissimo" №102 Bulgaria Blvd. fl.7 Office 67 1618, Sofia, Bulgaria



Flagship

Gewerberstrasse5, 6300 Cham/Kanton Zug Switzherland



Regional office №3

Building "Manex" № 8 Tzurna Mogila Str. 2770 Bansko, Bulgaria



Flagship

2nd km Koropiou - Markopoulou, P.O. Box 77702 Athens, Hellas, Greece



Sky Center № 39 Tzanko Tzerkovski Str. 5000 Veliko Tarnovo, Bulgaria



Middle East and Asia

Citadell Tower, Floor 37 Business Bay, Dubai, U.A.E













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MESSAGE

"Credibility quality you can see"

We are the one and national supplier in the country to build know-how and manage to steer mainly in Property Management and Total Facility Management. Also in Project management and boutique construction including design and supervision of all parts.

We have many years of experience, secured with international certificates and licenses for the quality of our services. We are a leader for the industry and a model for service providing with an up to 95% retention of our clients portfolio. Since 2010 our company has grown over 5 times. It is equally important for us what we do and how we do it. Our excellent level of service is the main reason for our company to obtain numerous awards and honors and to be highly appreciated.

For ten years we have expanded our global network on two continents. Today we are considered to be one of the most capable and reliable providers for these services into the sector. If there is something we are incomparable in, this is the management and implementation of activities, whether on people or resources, time or finance.

We are focused on our clients and what they really need. Which means lower costs, solidarity, as well as permanent excellent level of service. We believe that through highly qualified executives and employees, the large opportunities of our business network give us the professional opportunity to answer to all the needs of our clients.

Our purpose:

AXION GROUP® Total Asset Management, we has passion for delivering better solutions to our customers. Guided by the powerful combination of knowledge, entrepreneurship and partnership, we expect and act in line with future challenges and developments.

AXION GROUP® Total Asset Management is always a better solution.

AXION GROUP® Total Asset Management is the first national provider of consolidated asset support since 2010. **AXION GROUP® Total Asset Management** is a constantly growing Group of companies offering a full range of high quality services in the field of management, maintenance and operation of real estate.

Our team has been dealing with real estate management and operation for almost 10 years.

Extensive experience, expertise and use of modern technologies allow us to be respected professionals in the field of Comprehensive Asset Management and Property Management.

AXION GROUP® Total Asset Management is:

- -Your most loyal partner
- -Your most competitive supplier
- -Your services Povider of the highest quality
- -Your provider for best pricing policy!

Excellent value for money!

Our services include:

Hard Facility Management - including services such as technical maintenance and quality system management.
 Soft Facility Management - including services such as cleaning, environment, recycling, security and safety.
 Corporate support services - including services such as human resources and staff support.

For us, the most important mission, which does not rely on warranty service on time, speaks for itself. We are not customers of ourselves.

We are customers of our customers.











Execution of licensed, consolidated services without subcontractors:

We provide directly without subcontractors:

- -Security & Safety
- -Security, Dispatch Monitoring Center: 24
- -Smart Security Systems
- -Patrols
- -Remote Monitoring
- -Operations Plans
- -CCTV Video Surveillance & Security Camera System
- -Professional Cleaning
- -Entrance carpet cleaning
- -Best price supply of cleaning consumables
- -Facade cleaning
- -Hygiene & Pest Control
- -Professional Gardening
- -Landscaping

- -Waste Management
- -Snow removal
- -HR Services
- -Technical Maintenance
- -Construction/Renovations/Relocations
- -Fire safety
- -Fire fighting
- -Maintenance of escalators & elevators
- -Dry Cleaning & Laundry
- -Licensing Services:

New building permits, renovations / alterations, E/M, Fire fighting, Fire Alarm systems, Public Announcement systems, Support for operations Permit.

Put people first

We believe that everyone has an inherent worth, and it is our goal to create an environment where our employees as well as our customers and suppliers can reach their potential as human beings.

WHY US

Our Unique Advantages

- All our services are covered via Third Party Liability insurance.
- Our Quality Control Manager and Supervisors ensure the highest levels of services.
- Manager management achievements (SEO);
- Manager quality auditor (QAM);
- Our **AXION** 360 Solution™ ERP/CRM/ CAFM/EAM/ CMMS/IWMS and biometrics control sy stems ensure the quantitative parameters of collaboration.
- We render our services by own personnel and machinery at a range of 100%.
- Costs Saving process via the experienced glance of our management, engineers and technicians.
- We are the one and only Total Facility Management services and Property Management company in Bulgaria, fully licensed and certified for all fields of rendered services.
- Longstanding experience in the administration of objects and qualification certificates enable us to perform continuous development of our activities, which ensures increasing stability and competitiveness on the market.
- Monitoring Control Operation Center 247
- Emergency line. 247

Our Values are:

Professionalism Responsibility Innovations Credibility Improvement Leadership

Our Mission is:

To expand our range of services consistently, increase our Group of companies market share and create value Above all, a strong company being at your side, at any step you will choose to make and at any challenge you may confront. We will be more than happy to investigate a potential future collaboration.











ROBUST FINANCIAL FIGURES

The financial results in the fiscal 2019.

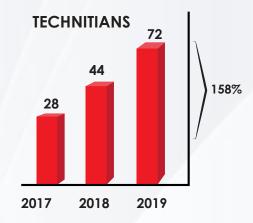
AXION GROUP® Total Asset Management, at group level, reported an increase in total turnover of 690%, compared to 2017 which amounts to € 20,000,000.

For another continuous year, the Group managed to improve its market share and be among the three most dynamic companies in the sector.













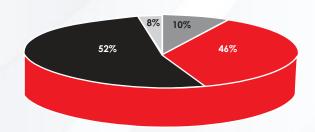








DISTRIBUTION OF THE OPERATIONAL ACTIVITY OF THE SERVICES





- -Security and Safety -Professional cleaning -Waste Management Dry cleaning and laundry
- **Hard Facility**
- -Technical Maintenance -Asset management -Fire department

Services (52%), Property Management (10%) и Corporate support services (8%).

-Construction and installation work

Property Management

- -Professional housekeeper
- -Short-term rental

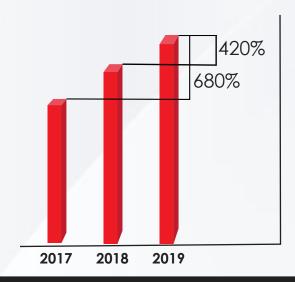
Corporate support services

-Human Resources -Staff support

The category of services that offers the highest turnover is that of Soft Services (46%), with the categories Hard

The services offered are 100% covered by AXION GROUP® Total Asset Management, while 0% are provided through subcontractors.

MAIN FINANCIAL INDICATORS 2017-2019 (EUR)













CUSTOMER SATISFACTION AND EMPLOYEE TRAINING

The satisfaction of our clients with the price and the quality of the services of **AXION GROUP® Total Asset**Management, the transparent cooperation, the immediacy of the service and the degree of response to corporate needs is the highest.

AXION GROUP® Total Asset Management ensures the development of its employees through investments in education and training, ensuring equal opportunities and continuous improvement of the working environment. For its performance in the application of responsible corporate practices, **AXION GROUP® Total Asset Management** participates in the European index of corporate responsibility.

AXION GROUP® Total Asset Management only offers high quality integrated services and solutions. Professionalism, devotion, self-knowledge, responsiveness, consistency and efficiency of our employees are the main characteristics of our cooperation that lead us to the competition. Our goal is to exceed the expectations of our customers.

DIGITAL SERVICE QUALITY MANAGEMENT CUSTOMER SERVICE

AXION GROUP® Total Asset Management seeks continuous satisfaction of its customers in all services offered. In 2019, the level of customer satisfaction reached 98%, a performance that satisfies the company's 600 employees and at the same time is an incentive for even higher productivity and efficiency. The degree of customer satisfaction from **AXION GROUP® Total Asset Management** is reflected both in the reports on the company's social media and in their positive offers hosted on the corporate website.

Corporate responsibility and sustainable development

Corporate responsibility and sustainable development for **AXION GROUP® Total Asset Management** are paramount to continuing its successful course.

This is a collective effort that has in common the network of values "ethics, mutual respect, honesty".

The company claims that in this difficult period for the country, sustainability is a decisive factor in successfully dealing with the new data that have been formed.

Based on this concept and recognizing the efforts that the entire business community must make, **AXION GROUP® Total Asset Management** contributes in the best possible way to economic recovery, social contribution, protection of natural resources and employee development.

AXION GROUP® Total Asset Management, as a member of the ecovadis platform, will participate in the assessment of environmental issues, labor and human rights, ethics and sustainable public procurement. ecovadis provides corporate social responsibility (CSR) services.

The overall rating of ecovadis (0-100) reflects the quality of the company's CSR management system during the assessment.

Our strategic goal is for all employees of the company to have a common vision with the company.

Our common vision is to stand out with the high quality of services and to stand out through it.

Through our work, the main goal is for each of us to become better every day in our work and all together for the company.











We must all work with passion, without which it is almost impossible to achieve any corporate vision.

For this reason, since the beginning of 2016, a strategy for employee engagement has been implemented in order to create and strengthen the corporate culture of **AXION GROUP® Total Asset Management** in the coming years.

This strategy is based on three core values: Clarity, Impartiality, Recognition.

AXION GROUP® Total Asset Management allows the right of association, there is no company procedure to prevent it, and it follows that this is provided by law.

Since the establishment of **AXION GROUP®Total Asset Management**, there have been no acts or other penalties related to labor issues.

Pillars of the human resources strategy:

Clarity

Every process of the company is clarified through written policies and procedures.

Every employee knows what to do and how to do it.

Impartiality

Every employee knows the final product he has to produce and the performance indicators on the basis of which his results are evaluated. We manage based on results.

Recognition

We recognize good performance in statistics and work to correct bad statistics to improve.

Employee training

Placing the employee at the center of the activity of **AXION GROUP® Total Asset Management**, the management of the company, has placed equal opportunities for development, continuous training and development of human resources as a leading position in corporate governance.

By accepting the development and training of human resources as investment capital and a key pillar for successful work and optimal productivity, **AXION GROUP® Total Asset Management** focuses on creating conditions that will be the catalyst for promoting the skills and abilities of employees.

All training programs, seminars and original actions create added value for employees, as the results are reflected in the high quality services provided to customers.

AXION GROUP® Total Asset Management places special emphasis on strengthening the anthropocentric sign in every aspect of its functioning by designing and implementing innovative actions.

The company has developed procedures related to forecasting training needs, which will contribute to employee development, improve internal communication, avoid discrimination, provide equal opportunities for development, provide incentives, reward, and align with corporate mission.

Customer needs are constantly changing, so facility management services must follow technological trends that ensure speed, efficiency and quality of customer service.

AXION GROUP® Total Asset Management realized that the entire process of any large-scale project must be based on an electronic platform, from field service management to e-customer capabilities that allow the customer to be informed electronically at every stage of our service.

In each project it undertakes, the company applies specific procedures to measure the quality of the services provided in order to assess their effectiveness.

This assessment is reflected in specific indicators, defined as performance indicators that the customer is able to monitor online.









Indicatively, the indicators offered in each cooperation are the Quality Index, the Number of Complaints and the Material Budget.

In this context, the company has made a major investment (www.axion.bg/axion360) in the most modern system for digitalization of real-time control and evaluation of integrated management services and consolidated asset maintenance.

Digital transformation

The internal software **AXION** ^{360°} **Solution™ ERP/CRM/ CAFM/EAM/ CMMS/IWMS**, E-Customer and E-Ticket is a complete tool for management, monitoring, communication and cooperation between customers, company and workaroups.

An operating system that increases efficiency, productivity, and reduces business operating costs by offering speed, transparency, and simultaneous information by monitoring the online effectiveness of our services for each client company's installation.

The innovative work of AXION 360 Solution ERP/CRM/ CAFM/EAM/ CMMS/IWMS, E-Customer and E-Ticket optimize the business at the touch of a button on a mobile phone or computer, offering all its customers, for each installation and for unlimited users, access to control services are delivered at that time, as well as to requests - problems that have been recorded.

It is also possible to closely monitor performance indicators, aimed at endlessly identifying the needs of each customer after the services offered.

Methodology

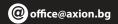
- -Recording contact history and responding to customer requests
- -Monitoring the activities of employees and project development
- -Complete evaluation system by clients and managers
- -Creation of four main quality indicators and their monitoring

The innovative online platform as a demonstration is always at your disposal:

www.axion.bg/axion360/Demo















ORGANIZATIONAL CHALLENGES IN THE DIGITAL CUSTOMER AGE

Remarkable customer experiences are now about more than just your product.

Today's customers prefer to interact with companies via digital channels and they expect a personal touch if they have a problem.

Accenture's Next Generation Service Offering consists of six pillars for building your future service organization. We address four key areas in the digital era that organizations are struggling to address.

What do customers care about more than the purchase of a product? The Experience.

Today's customer has become much more comfortable and proficient with digital technologies.

Most people now prefer to interact with each other and with the companies they do businesses with via digital channels, and they expect the same level if not greater of personal touch when they have a problem.

47%

Of consumers globally have quit doing business with a company as a result of a bad customer service or support experience.

The explosive growth of customer interaction channels has exposed operational challenges and made relevance, automation and seamless engagement key to survival. Organizations are struggling to address these four key areas in the digital era.

Technology ecosystem

Organizations want to build their technology ecosystem with "best of breed" capabilities across multiple vendors

Partner collaboration

Organizations want to "own" the customer experience and are frustrated with lack of visibility into outsourced partner systems

Increased client demands

Companies want an efficient way to collect and maintain customer-specific information for differentiated treatment.

Balancing global with local

Organizations are still struggling with maintaining global standardization.











BUILDING THE SERVICE ORGANIZATION OF THE FUTURE TODAY

Innovating service delivery to exceed customer expectations

By delivering remarkable customer service, companies can reduce customer complaints, increase their share of customer' wallets and loyalty, build advocacy for their offerings and brand, and create a price premium while reducing the operational costs of their service organization. As organizations pivot to become more digitally relevant, **AXION GROUP® Total Asset Management** provides a framework for our clients to build the service organization of the future today.

Smart self-service recovery & outreach

Empower customers with a complete view of all their service activity for self-service support and automated monitoring for proactive assistance.

Personalized experience for customer & repre

Aggregate data to create a holistic view of the customer and match representatives with customers to drive personalization..

Digitally enabled agent assist

Developing a unified experience for issue resolution, augmenting agents with AI digital assist and advanced remote troubleshooting capabilities..

Value-driven customer service

Generate additional value for customers by empowering representatives to identify opportunities, help with sales, and close sales..

Field service optimization

Enable contact centers to address ad-hoc repairs in the field that are time sensitive to customers and crucial to customer satisfaction.

AI-Powered workforce managements

Leverage data and machine learning to optimize resource scheduling and ensure the availability of needed skillsets.















QUALITY ASSURANCE AND CORPORATE POLICY

In AXION GROUP® Total Asset Management we have developed and implemented the following policies:

- -Policy for emergency evacuation of workplaces
- -Children's labor policy
- -Policy for health, disabilities and people with special needs
- -Policy of protection against discrimination and fussing in the workplace
- -Tips for advice and management
- -Privacy issues
- -Policy for disciplinary actions
- -Policy to prevent corruption, bribery and fraud
- -Equal employment policy
- -Recruitment and promotion process
- -Procedure for safe storage and use of cleaning materials
- -Policy for safe use of machines and other equipment
- -Compliance with the General Data Protection Regulation (GDPR)

AXION GROUP® Total Asset Management has taken all necessary actions to comply with the law on the protection of personal data, in accordance with Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of individuals against the processing of personal data and free of charge circulation of this data and repeal of Directive 95/46 / EC (General Data Protection Regulation - GDPR). corporate policies - the company has developed a set of policies, guidelines and procedures, which constitutes part of the certification and covers occupational, health and safety issues.

Specific policies aim to avoid unwanted situations and prevent actions that will in any way harm the company. **AXION GROUP® Total Asset Management** vision is to take care of its customers and their assets, its employees, so that to give their best, creating value for the company environment, society, the country.

The company's mission is to provide the conditions for its growth:

- -Productivity;
- -Efficiency and reduction of operating costs of the activities of each organized business entity.

The goal of **AXION GROUP® Total Asset Management** is providing a healthy, safe and pleasant working environment for human potential based on new innovative services and technologies based on coverage to the needs of the modern employee.

Guided by the quality coverage of the specialized needs of the companies, AXION GROUP® Total Asset

Management has developed a complete system for providing services from all industries.

As in its assets professionals with many years of experience, rich knowledge of the subject of work and a passion for achieving results, ensures the smooth operation of the business, taking on the role of a service provider.

AXION GROUP® Total Asset Management designs, coordinates and implements actions that provide operational solutions to issues that are an integral part of everyday business increase productivity, growth and innovation.

In general, the experience of providing facility management services by AXION GROUP® Total Asset

Management is expected to provide the contracting company with flexibility, optimization of work practices as well as streamlining maintenance costs, increasing sustainability and development prospects.









CORPORATE CULTURE & BUSINESS NETWORK FOR CORPORATE SUSTAINABILITY AND RESPONSIBILITY

At **AXION GROUP® Total Asset Management** we realize that excellent companies are valued not only on the basis of their financial results or the quality of the products and services they offer, but also on the basis of their contribution to the society in which they work.

All of us at **AXION GROUP® Total Asset Management** perceive corporate social responsibility as an integral part of our identity, mission and corporate philosophy.

AXION GROUP® Total Asset Management systematically invests in the field of corporate social responsibility, with interventions and programs that emphasize and expand its contribution to society.

An equally important field of action is environmental protection, through the adoption of responsible behavior and practices in the workplace in order to reduce the company's energy footprint.

AXION GROUP ensures the development of its employees through investments in education and training, ensuring equal opportunities and continuous improvement of the working environment.

For its performance in the application of responsible corporate practices, **AXION GROUP®Total Asset Management** participates in the pan-European index of corporate responsibility.

Knowing that the business of our company is related to the wider social context, We have included in the daily activities of **AXION GROUP® Total Asset Management** a multilateral strategy for corporate responsibility, which has contributed to the strengthening of social cohesion and the creation of sustainable development. Actions for social contribution



The company's initiatives in the field of solidarity include:

- -Active participation of **AXION GROUP® Total Asset Management** in the pan-European business network for Corporate perseverance and responsibility;
- -We created the first mobile laundry, a campaign for money for poor families and the homeless www.axion.bg/care;
- -We have placed in all our premises bins for collection and recycling of water caps and caps for soft drinks, to support the need to purchase wheelchairs.













RISK MANAGEMENT

^ccc* Management, we proceeded to identify, assess and plan the risk management 4 sq potential risks that may be caused by various threats or events for a key activity 2 Other books arke Ch Cum is menutor assessment, taking into account the probability of occurrence of the risk and its he head of the unified management system in cooperation with the competent rmulate the necessary actions to avoid the recognized risks. [®]Total Asset Management is the timely prevention of adverse situations that could es and harm the company's activities. ral part of the Unified Management System of AXION GROUP® Total Asset e **150** 9001: 2015 standard CMMS, IWMS separates the customer data from the contractor's access and the sed technologies, third parties and external (for the company) users cannot serve as channels for illegal digital access. r platform and collaboration system, the contracting authority and the contractor al data,submit invoices and proposals and perform other necessary online tasks. based system that has access via an encrypted and secure single point of proach, our client's system is never directly accessed and compromised external itive client data. nagement (TFM) systems, companies can actually perform financial transactions nables can be ordered directly from some systems, this requiring control over who d purchasing powers, budget constraints, etc. ts to third parties directly from the TFM system is a powerful tool for companies to save and optimize costs. Activate Windows et Management has increased IT risk management in the industry and performs this create unnecessary risk. on to the operation of equipment with the TFM technology platform brings a new provements in the best service. plementation of technology, increase productivity and at the same time confidentiality at the corporate level of customers.

Guaranteed services

Insurance coverage contracts

At **AXION GROUP® Total Asset Management**, in order to provide our customers with a high level of service, of difficult situations, we have proceeded to Third Party liability insurance policies and for our employees.











HYGIENE RULES AND MEASURES

Certificate of compliance and safe minimizing the risk of COVID-19 transmission.

Since the first day of the COVID-19 pandemic, **AXION GROUP® Total Asset Management** has taken all necessary hygiene measures to prevent the transmission and spread of the virus, while continuing the continuous information on the hygiene and safety of all present.

The fact that **AXION GROUP® Total Asset Management** is the first company to guarantee the practical application of the measures, as well as maximum security in all procedures that we have implemented in our stores, offices and delivery centers, to ensure prevention of transmission and distribution of COVID-19. in the industry, received the COVID Shield certificate from ISO COVID-19



Also, all our staff is checked at regular intervals for all cases of COVID-19.

AXION GROUP® Total Asset Management continues to support the fight against COVID-19 by donating disinfectants and masks to the RHI and the Ministry of Education.

AXION GROUP® Total Asset Management, with a deep awareness of its responsibility to society as a whole, but also inspired by its enduring corporate values in the context of responsible entrepreneurship, understands the urgent need for protection against coronavirus (COVID-19), but also the importance of complying with the necessary measures. aimed at addressing it.

In the chain, in order to deliver to our known quality, the official cars and buses, which are constantly moved by our employees and the necessary hygienic materials and consumables are transported, are constantly disinfected, including inside the distribution inspection and delivery centers without any interruption. First in safety.

At **AXION GROUP® Total Asset Management**, we guarantee maximum security with our COVID Shield certification for all procedures we have applied to our services to prevent the transmission and distribution of COVID-19. Everyone's safety is our priority.

Because our customers are our priority.

Main standards and measures taken by AXION GROUP® Total Asset Management:

AXION GROUP® Total Asset Management standards and measures include: https://axion.bg/wp-content/uploads/antiCOVID19.pdf











RESPONSIBILITY FOR THE ENVIRONMENT

Our Environmental Policy can be stated by those four simple but powerful words. Our employees are committed to the preservation and maintenance of our environment by:

Striving to implement green processes to continually reduce our environmental impact through training, communication, and leadership examples. Complying with all applicable legal requirements.

Encouraging all employee-owners to reduce environmental impacts by adopting the green pyramid approach to waste and pollution prevention. Monitoring our impact and the results of green improvement efforts through management review and effective leadership.

All **AXION GROUP® Total Industries Outsourcing Services** domestic contract converting and outsource manufacturing facilities hold **180**14001 certifications.

All of us at **AXION GROUP® Total Asset Management** perceive corporate social responsibility as an integral part of our identity, mission and corporate philosophy.

In **AXION GROUP® Total Asset Management** we systematically invest in the field of corporate social responsibility with interventions and programs, emphasizing and expanding our contribution to society.

The company's initiatives in the field of solidarity include:

An equally important field of action is environmental protection, through the adoption of responsible behavior and practices in the workplace in order to reduce the company's energy footprint.

Protecting the environment is crucial to the quality of life of present and future generations.

Sustainable economic growth and the simultaneous protection of the environment can be achieved through the adoption and implementation of a sustainable strategy.

As an active and responsible member of the society, **AXION GROUP® Total Asset Management** has developed and integrated into the company's philosophy Environmental Policy, which is spread in all aspects of corporate activity. Awareness raising, the use of environmentally friendly materials, the improvement of energy consumption and the responsible use of fuel are some of the pillars of our policy.

Analysis of climate change and environmental impact **AXION GROUP® Total Asset Management** designs and develops services based on the protection of the environment and the reduction of the carbon footprint of the company itself, raising the awareness of the public and the business sector.

For **AXION GROUP® Total Asset Management**, sustainable development and climate change are at the heart of its strategy and activities.

Our company conducts an annual survey and specialized energy audit study to record the company's carbon footprint and its activities and highlight those goals that will lead to a zero-footprint and zero-waste company.

Energy

The main forms of energy used by the company are electricity, diesel and gasoline.

Electricity consumption for 2019 amounts to 59,000 kwh and its reduction is the main goal for each subsequent year. During the energy audit, we photographed the main sources of electricity consumption, aimed at controlling them, their distribution and directing the best practices that will help the rational use of electricity.

Greenhouse gas emissions

For **AXION GROUP® Total Asset Management**, responsible consumption of natural resources is a basic condition for its functioning.

The services we offer are based on environmental protection and the reduction of unnecessary use of resources.









Water and raw materials

As a company that is aware of environmental issues and has a strict environmental policy, we are committed to setting high goals for reducing water waste and saving.

Water is a source of life and is one of the most important natural resources for the viability of mankind and business.

The water consumption in the offices of **AXION GROUP® Total Asset Management** amounts to an average of 290 m3 and we strive annually for optimization, not only for us, but for all sites of our customers that we serve.

As part of our company's environmental policy, we implement consumption mapping and actions to limit water use to highlight prospects for improvement.

We limit the printed materials - double-sided printing.

To limit the use of printed materials and help reduce paper, we have created double-sided printing of all documents. To avoid unnecessary printing of documents, we accepted 95% of the digitization of documents.

Waste management

In full compliance with the principles of sustainable waste management, AXION GROUP® Total Asset

Management innovates and has started the exclusive marketing and distribution of oxobiodegradable waste bags with the logo of our company printed along the entire length of the bag. Oxy-biodegradable plastic products are an evolution and upgrade of conventional plastic products, which makes the material environmentally friendly without losing any of the properties of our familiar plastic.

In this way, waste management becomes an easy task for everyone with the strengthening of the green label. **AXION GROUP® Total Asset Management**, by providing waste management services, not only applies know-how, but also provides guidelines for environmental protection in practice.

Environmental actions

At **AXION GROUP® Total Asset Management**, environmental awareness is kept alive because we believe that sound environmental management and the adoption of the principles of green entrepreneurship are of direct importance to us. In the context of the celebration of World Earth Day, we actively support it environmental actions for environmental protection.

Environmental objectives

Protecting and improving the quality of the environment is paramount to human health, the economy and well-being. The absolute goal of **AXION GROUP® Total Asset Management** is the establishment and implementation of specific environmental goals that will harmonize the company's strategy with the strategy and policy of society.

We are committed to having the smallest possible footprint on the environment and to renewing our environmental policy, always striving for the highest efficiency. To achieve these goals, we have already started the necessary actions that will help achieve them.

Reducing electricity consumption is the first goal set by the company's management. Reducing unnecessary fuel consumption and planning optimal routes are the next goal. For the next year, the management in cooperation with the administrative staff plans the mapping of the recyclable products and how it will increase.

Goals

- -Reduction and saving of electricity consumption within the company and the sites of our customers;
- -Reduction and saving of water consumption within the company and the sites of our customers;
- -Recycling of paper and packaging within the company and the sites of our customers;
- -Recycling of electrical equipment;
- -Battery recycling;
- -Recycling of stationery.









ASSET MANAGEMENT AND LEASING





AXION Property Management creates financial security and value through commercial property investment

We specialize in commercial real estate including retail, offices and industrial properties. Operating within Bulgaria our dedicated and highly specialized team of **AXION GROUP® Total Asset Management** property experts have extensive experience to add value and provide a dedicated bespoke service tailored to each owner's needs.

We are committed to efficient solutions and clear strategic thinking while balancing experience with innovation.

We manage rental and service charge income and reconciliations. We find tenants, negotiate terms and perform rent reviews.

We manage capital expenditure and repair programs, suppliers and utility service contracts. Our dynamic and motivated team works with desire and responsibility, tailored to the needs of our clients.

Our goal is to share exceptional returns for the investment.

We handle tax compliance, perform property level accounting, budgeting and cash flow forecasting, ensure compliance with local legistalation. We provide analytical reporting and perform bank financial covenant monitoring.

We evaluate existing properties and investment opportunities, provide management reviews, cost analysis, marketing and value adding strategies and recommendations for cost optimisation.

With direct access to the senior management team we deliver friendly service and highly individualized solutions.

We have developed a loyal and diverse client base from our reputation and the trust and reliance placed in us.

We remain one of very few companies ready to support the goals of our clients without any conflicts of interest.













From acquisition through to construction management, we deliver a wide spectrum of services optimizing the asset performance, keeping clients' investments secure, while they are pro-actively seeking for opportunities of income and portfolio development on an ongoing basis.

Our experienced team of specialists works hand in hand with an extensive network of highly qualified partners in the area of Property management. We develop individual solutions knowing our clients diverse range of Property Assets and tenant mixes.

★ Vision

A comprehensive sourcing strategy that clearly defines the current and the desired state. Our clients share their vision and we turn it into our goal. We know how important is for our clients to stay focused on their fundamental business.

Flexibility

The relationship governance model is vigorous and capable of adapting to changes as business conditions evolve.

Trust & Belief

Our team knows that the key goal of the facility management is to make qualified decisions that will embrace the most effective solutions for the execution of best practices.

★ Team Work

Best productivity comes from working in a strong and cohesive environment. Effective and efficient teamwork goes beyond individual accomplishments.

Service Cost Evaluation

We have expertise in the whole area of real estate management, restructuring solutions and the financial systems that monitor the cost efficiencies of each service. To assist the reporting process we generated AXION GROUP® Total Asset Management Key Performance Indicators that are measured in relation to the negotiated subcontractor Service Level Agreements. We use approved business techniques and well trained professionals for achieving optimum results.











Key benefits and accents

Key benefits for our customers are:

- •Provision of complete management solutions allowing our customers to concentrate on their core business:
- Considerable savings in facility management services and preventative maintenance;
- Protecting and increasing the value of the maintained assets and extending their life;
- Transparency of all costs;
- •We employ trained professionals with strong regional and local knowledge;
- •We handle the day-to-day needs of your property, maximizing your final results;
- •Optimization of the technical maintenance with the adoption of the best practices;
- •Regular inspections of all installations to prevent unwanted emergency occurrences;
- Higher quality of workplace conditions;
- Sustainable innovations;
- •Energy consummation optimization and carbon emission reduction:
- Recycling solutions;
- Water preservation;
- Comprehensive Standard Operating Procedures for all activities, accompanied with Key Performance Indicator assessments;
- •By Total Facility Managing your assets, we can significantly:
- improve productivity;
- -reduce capital costs;
- -restrict asset-related operating costs;
- -extend asset life and subsequently improve ROA (return on assets);
- •Small enough to care, Large enough to handle.

Dedicated AXION 360 Solution™ ERP/CAFM/EAM/ CMMS, **IWMS**

The innovative management system allows quick and easy access to full basis of information about all buildings and objects by means of 3D card visualization.

- Opportunity to work with many complexes and buildings;
- Building management, offices and more movable and immovable assets through a hierarchical structure;
- Online access and plotting of map and property plans:
- Interactive map of all the complexes, properties, floors, objects and assets;
- Object and building files (plans, contracts, SLA, NA, etc.);
- Records and data of tenants of different sites;
- Adding and editing information fields unique for each asset;
- Asset files containing cost history, warranty, documentation, and more;
- •Online site request plug-in for hiring an object using an interactive map.











AXION 360° ERP/CAFM /EAM/ CMMS, IWMS



SPECIALIZED SOFTWARE

AXION 360° **Solution™ ERP/CAFM/EAM/ CMMS**, **IWMS** is a specialized software designed and fully operational for corporate clients. Its broad range of services can fully and completely cover the work process: with their customers on one hand, and with service providers on the other. It helps the specialized corporations, providing building management services as well as real estate and condominium management companies.

The unique software launches its intelligent total management solution, combining cloud-based technology with experienced property engineers and professionals to provide worldwide remote real-time monitoring and building control. It is built with a clear purpose and precise rules, interconnections and processes that facilitate the management of employees and customers, while ensuring complete control of the activity. Designed to manage locally and globally with maximum efficiency, it can also connect to smart energy infrastructure powered by technology from AXION GROUP® Total Asset Management, leading provider authorized for management services and converged engineering solutions for buildings and infrastructure projects worldwide.

A key feature of **AXION** Solution™ **ERP/CAFM/EAM/ CMMS**, **IWMS** is the continuous authorization, the ability to monitor the performance of building systems and installations to ensure that buildings operate at maximum efficiency.

The software is made up of modules for different sectors and functionalities, specific for the business. It provides easy access to information, documents and information for residents of complexes, business centers, office buildings, obligations, payments made, as well as providing the opportunity to use various services.









The direct benefits include significantly reduced energy costs, reduced costs of facility management over time, shorter response time for facility problems, and improved control of information for strategic planning purposes.

Real-time Attice in the property of the problems of the pr

with the не вольный заправной в подкрети и подкрети и

- You cartexially the distributions of a substitution and a substitution of a substi
- You can generate the monthly obligations of each apart not butions with only one click;
- You can automatically send subscribers' obligations to ePay/Easypay;
- You carHendle потігі обучение обоситурный емніформираността и необходимите знания :
- You can make verifications reports and retrieve any type of feedback to fully manitor cash balances bank accounts, site liabilities, etc.
 Начин.

За да насърчим запознаването с компютърните доказателства, ни проектираме работни помещения за съдии и адвокати, полиция, следователи низмами, корпоративни мениджъри, ИТ мениджъри и персонал.

АХІОН СНОВНИНЕ В СВЕСЕНТИ В СОЦИАЛНИТЕ МЕДИИ, ОБСЛУЖВАЩА ПРАВИТЕЛЕНТИ В ПУБЛИЧНИ ДОСТЪПНАТА ИНФОРМАЦИЯ НА СОЦИАЛНИТЕ МЕДИИ, ОБСЛУЖВАЩА ПРАВИТЕЛСТВЕН Аdministrativeнтря информация. № Public module

It is intended for operators who will work with the blade access, as well as any other information. Признат алгоритьм за разренаване на идентичного вы вышения вышени

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анализатори н

Control mode

This module is intended for managers who manage professional housekeeper management companies. It is used to configure and access different types of users in the administrative module and the mobile application of the system, and show them their rights to work within system.

ИЯТО. tion at the professional houseсене на уебеев'д вржание и обучен задълбочени проучвания с

елствените агенции.

Mobile app

Through it, customers can monitor the obligations of sites on a real-time basis on any mobile device. Pay their bill online directly from their mobile.









Solution™ ERP/CAFM/EAM/ CMMS, IWMS

MODULES

AXION 360° **Solution™ ERP/CAFM/EAM/ CMMS, IWMS** is a complete integrated control system that follows the classic model of ERP systems and includes most of their modules. Enterprise Resource Planning decisions consist of various functional units, which are necessary for the smooth running of a certain business. The ERP module is part of the whole system and it provides specific and tightly connected functions, related to one area of the business process.

Organizes daily work and saves time by helping you complete your tasks with the following features:

- (1) INTRODUCING DIFFERENT PROPERTY TYPES
- (2) CUSTOMERS
- (3) DOCUMENTS
- (4) ALLOCATION OF EXPENDITURE
- (5) WAREHOUSING
- (6) MAINTENANCE

- (7) FINANCE
- (8) REPORTS AND REFERENCES
- (9) PARKING
- (10) VIRTUAL CONCIERGE
- (1) WASTE MANAGEMENT
- (12) SHOPPING CENTER MANAGEMENT













Solution™ ERP/CAFM/EAM/ CMMS, IWMS

SOLUTION FOR YOUR BUSINESS

ERP platforms are the most in-demand software for small businesses, next to business management and marketing technology.

- From 2014 to 2020, small and medium companies are projected to contribute with a 7.9% to the ERP market share due to the incentives that these solutions have to offer, including reduced inventory waste and lower operating costs.
- 96% of growing businesses who excel in their respective industry rely on an ERP system.

Ert standalone systems

Why small businesses prefer ERP systems over standalone applications?

It reduces operation costs by 11%

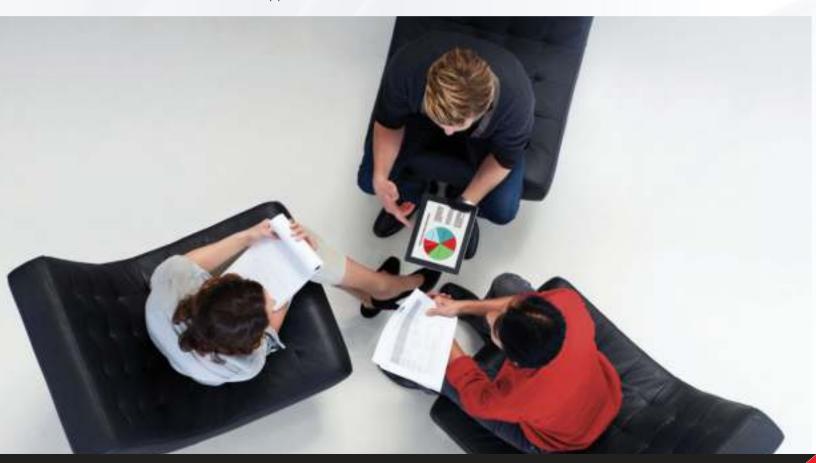
It standardizes back-office processed BY 77%

It gives them real-life visibility into threir data by 48%

If you are a professional housekeeper, you can easily run and grow your business with **AXION** 360° Solution™ **ERP/CAFM/EAM/ CMMS**, **IWMS** without worrying about the ever-expanding amount of data you have to process.

Together with the product **AXION** 360 Solution ERP/CAFM/EAM/ CMMS, IWMS, we also offer you an overall solution for your business that includes:

- Perfectly running software;
- Customized solutions tailored to your specific needs;
- Training for your employees;
- Continuous online support for any questions you may have, on our hotline;
- Separate server space and guaranteed data protection;
- Reliable and fast technical support.











Solution™ ERP/CAFM/EAM/ CMMS, IWMS

ADVANTAGES AND DISADVANTAGES

Advantages of AXION (360) Solution™ ERP/CAFM/EAM/ CMMS, IWMS

- Independent ERP;
- Easy updating, editing and maintenance of the system- New employees, changes in settings, new modules and functionality;
- A major advantage of this type of application is the easy access to it from anywhere in the world via a browser;
- •No computer installation required. This is a huge advantage especially when it comes to larger companies with many computers;
- Personalization of the application is extremely flexible;
- •Low maintenance, upgrade and training costs;
- Centralized data storage.
- Work with up-to-date real-time information from an unlimited number of users
- •The program is accessible from any computer worldwide;
- •You always use the latest version of ERP (unlike other programs that need to be reinstalled or updated one at a time on each computer);
- On-line training and assistance at work;
- On-line maintenance;
- •The high level of server security, the variety of data management modules, and affordable pricing make the ERP a desirable tool for small and medium-sized businesses, as well as for large corporations around the world and particularly in Bulgaria.

ERP Business Benefits:

- Actuality, speed, unlimited access, work with a single database.
- •Web based documentation eliminates the costly and wasteful distribution of print materials.
- •ERPs can have a public part that is visible to your customers (not just the company employees) and information that can be exported there.
- Employees and customers have direct access to the app and up-to-date information from anywhere in the world via the Internet.
- Easily manage processes through all kinds of reports and statistics.
- •Minimum maintenance fee, possibility to add additional modules at customer's request.
- •Free system updates.



Disadvantages of AXION ³⁶⁰ Solution™ ERP/CAFM/EAM/ CMMS, IWMS

• A major disadvantage of this type of application is the direct dependence of your management system on the Internet connection.







SECURITY AND SAFETY





We offer a wide range of security services:



Security and armed guards



Virtual Doorman Athena Replacement system for virtual security



Virtual Guard Sparta Movement analysis software



Drone Laser Security



Access Control



BCCTV & Nonstop monitoring, rapid response by patrols



Manned Guarding



Security Patrol



Providing of security services, fire truck and ambulance for rent



Emergency medical car



Event Security



Cash & Valuables in Transit (CVIT)



Electronic Security Systems



Delivery and installation of security systems: alarm system, video surveillance and access control



Counting systems, People counting, Vehicle counting



Manned Guarding



Emergency and fire safety



2in1 System (Alarm system + panic button) control of mobile phone lphone/ Android



Physical TSCM



Cyber TSCM











We are experienced in the public sector and such as educational institutions, municipalities and state institutions. We also offer solutions to the provision of physical or technical security to the overall management of administrative or logistics centers, parking, warehouses and others. We train our guards to obtain all necessary skills and attitude, especially to work in the public sector. Members of the security teams have gone through a special approval procedure, they are fully prepared to work in public institutions, as well as both with children and elderly people. Our success in this sector is due to the correct approach, tailored to the specific characteristics of each client, institution and organization. We adapt our solutions according to the type and characteristics of each property to offer integrated services in an emphatic way to ensure the security of assets.

CALL CENTER REMOTE VIDEO SURVEILLANCE





We have our Video Surveillance Center for permanent video surveillance with modern equipment. The solution is suitable for monitoring of buildings, parking lots, industrial warehouses and office premises as well as working facilities and client centers. It allows SMS or email notification in case of security event. By client's request, monitoring is performed in real time by on-duty dispatchers. Full or part-time recording of the cameras is available. The system allows users to connect over the Internet and see real-time picture of the cameras installed in their facilities.

Wireless - autonomous security systems www.axion.bg/ajax











SECURITY SERVICES & SAFETY 24 AVAILABLE:

AXION GROUP® Total Asset Management is an experienced and reliable provider of security and safety services in high risk environments, remote areas and emerging markets to support overland, aviation, marine and cyber operations.

We also provide quality, professional services for staff protection, infrastructure and other valuable assets and investments. Collectively, these elements ensure that **AXION GROUP® Total Asset Management** meets the specific requirements of our customers.

The professional management and compliant services we provide include the following training and services.

- Objects Physical Guarding;
- Events guarding;
- Physical Guarding Services;
- Delivery, installation, monitoring and support of Security Alarm Systems (SAS and SAT systems)
- Video Surveillance Center (CCTV) innovative security:
- Design, delivery, installation, monitoring and maintenance of security systems, video surveillance and alarm systems:
- Integrated security systems;
- Cash management collection;
- Monitoring / Security patrols 24
- Design, delivery, installation, monitoring and maintenance of electronic security systems;
- Delivery, installation, monitoring and maintenance of GPS tracking;
- Cash & Valuables in Transit (CVIT);
- Vault & Depository Cabinet;
- Emergency Medical Aid 24
- Vocational training;
- Debt collection and financial services for security;
- Receptionists.

















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Video surveillance



Monitoring and Response



Security in case of fire, disaster or accident



Provide fire truck



Provide emergency care



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- Private Security Service Providers (ICoC);
- Risk Analysis;
- RIsk Assessments;
- GAP Analysis;
- Security Reviews & Post Incident Reviews;
- Security Strategies;
- Plans & Management Systems;
- Emergency Operations Center (EOC): 24
- Emergency Management Services (EMS): 34
- Embedded Advisors;
- Cyber Security & Social Intelligence Solutions;
- Cyber Social intelligence Solutions;
- Computer Forensics & Information Security Training
- & Awareness Workshops;
- Attack & Penetration Testing;
- Application Security Testing;
- Cyber Incident Response;
- Robust fire service Standard;
- Malware Protection;
- Virus Protection;
- Security Cloud Infrastructure;
- Security Data Governance;
- •Security Data Privacy;
- Firewall Intrusion Detection;
- Network Encryption;
- Penetration Testing;
- •IT Manual;
- Security Manual;
- Compliance Testing;
- Aviation & Port Services;
- Drone security services;
- Hospitality Guards (Hotels, Clubs, concerts etc.)
- Industrial Areas Guard & Security;
- VIP's Escort Profesional Guards;
- Close Personal Protection & Executive (VIP) Protection:
- Provision of Armored or Soft Skin Vehicles to an appropriate Specification route & Venue Reconnaissance;
- Investigator Services;
- Government Services;
- •Clearance Security advance, Counter attack & Counter Surveillance Teams;
- Safety Provider Training;
- Operating Procedures (SOPs);
- Standard Operating Guidelines (SOGs);
- High Risk Environment Operations;

- Training, Structural Firefighting, Safety;
- Equipment inspections, Testing, Hazardous materials;
- •Technical Rescue Services;
- Fire Protection Engineering;
- Fire Prevention;
- Emergency Medical Response Services;
- Advanced Paramedic, Life Security Support;
- •Transport Levels, Technical Rescue and Training;
- Safety and Equipment Inspections;
- Testing, Hazardous Materials;
- •Technician Response, Training, and Certification;
- •Humanitarian Support.













Our entity's open corporate architecture significantly enhances our entrepreneurial autonomy.

This, in turn, increases the range of services and products, as well as their diversity, available to those we serve.

Our diversity allows for a variety of services not readily found in other security companies.

We also thrive on tailoring our unique services to each client according to their individual needs, wants and expectations.

The open channels comprising our global network of like-minded professionals translates to our clients relation to us and their partners is supported by a constant flow of the most current information, skills, services and technology.

This our specialised services, founded by ex Police and Military Special Forces personal.

AXION GROUP® Total Asset Management - worldwide has the know how and the experience to offer top level Safety services.

At **AXION GROUP® Total Asset Management** we strive to maintain the high standards that we know for. Offering the best services and most realistic up to date training possible.

Our team consists of mainly ex Police and Military Special Forces, Civilian Protection Public Servicemen and experts from the civilian sector.

All our professional staff has vast hands on experience and a proven track record in the private Security industry.

We have subsidiary partnership offices in many other countries.

We also maintain trusted affiliates there to help us better network for your planning and needs.

With the necessary technology, information, tools and experience, our entity has become a global leader in its services in today's demanding international market and continues to evolve and improve in order to remain competitive and to better serve our clients.

Over the last years, we have become considerably well known in our respective field of operations and equipment supply.

As a company, we do not wish to merely provide good service; we wish to stand out among our competition as the service provider that sets the standard.

Our potential for growth is given no limits, as our customers expect nothing but the best and most respected service on the market.











Whether single or multiple clients.

Business or pleasure, we provide the discrete answer to your security needs.

Via Emergency Operations Center (EOC) we provide our services all over territories with of notice.

Top level close protection services from Police and Armed Forces veterans and private executives.

With decades of experience serving with the most elite counter-terrorism, special operation units, our high-risk protective specialists are continually recognized for their commitment to performance and professionalism. Recognized for our unique ability to successfully operate multi-faceted security programs while delivering unparalleled customer service, our goal is to facilitate customer operations - supporting our clients to ensure business continuity and achieve their organizational objectives.



RESPONSE TEAM

AXION GROUP® Total Asset Management has invested considerably in the quality and safety of our operations to reflect the standards expected of us by our clients.

Our professionally trained, protective security specialists are experts in counterterrorism, special operations, training, weapons, explosives, security strategy and analysis, medical preparedness and high-risk crisis operations.

They are capable of detecting, deterring and responding to a wide variety of Security challenges in accordance with local, international and human rights laws, and are governed by dedicated country management teams and in-house quality management systems.









VIP Transportation specializes in providing door-to-door, point-to-point, safe and reliable airport transportation for today's business and leisure traveler. Our experienced personnel are properly attired and attentive to your every need in providing transfers wherever you need.

VIP Service' first priority is to transfer our clients to and from their destinations safely and on-time. Our staff gives enough time between pick-up and drop-off to ensure a safe and reliable transfer.

Our Operations Team tracks your flight every step of the way using State-of-the-Art Flight-View Tracking Systems – so when you arrive, you can be sure that your chauffeur will be in place, ready to greet you.

AXION GROUP® Total Asset Management has been the safe, secure choice in armored transportation.

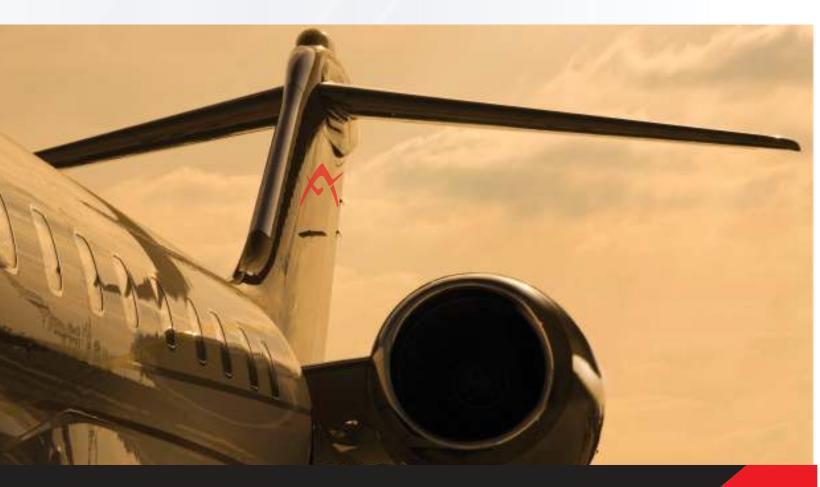
Advanced methods in secure logistics, communications and audit systems strengthen **AXION GROUP's** unrivaled reputation for safety, security and service.

Backed with comprehensive protection covering loss anywhere they do business, **AXION GROUP's** all risk insurance is the best in the industry.

AXION GROUP's Armored Transportation Benefits:

- Save time and money;
- Lower the risk of theft and mishandling;
- Free up resources for more productive activities;
- Increase operational efficiency;
- Gain greater visibility into your operations;
- Improve security for your employees and customers.

Our security specialists uses its nationwide network of over 50 investigators to perform full national security background investigations for candidates seeking or maintaining government security clearance for government, civil, intelligence, defense, and law enforcement customers.











In High Risk Environment Operations we have strong operational experience, robust program management skills, rapid response capabilities, and a global network of local partners and expertise, **AXION GROUP® Total Asset Management** aids humanitarian objectives.

AXION GROUP® Total Asset Management offers a broad spectrum of services to enable a safer environment and promote positive sustainable change.

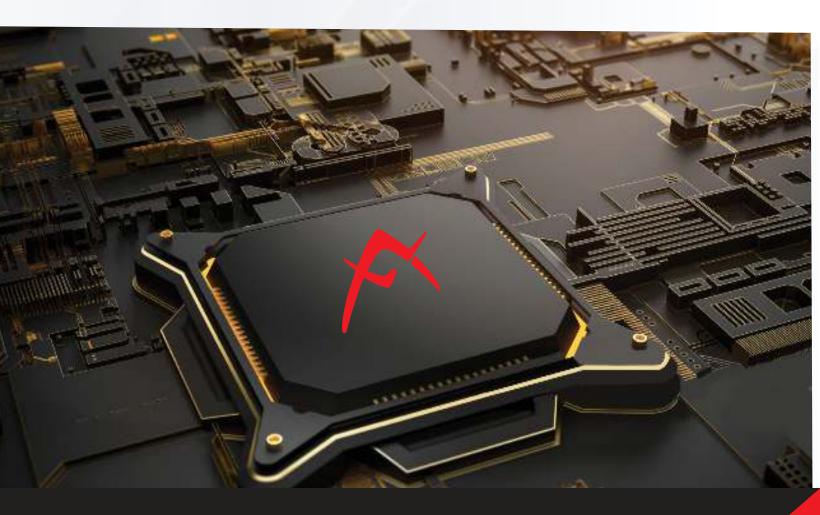
In times of crisis or disaster, **AXION GROUP® Total Asset Management** provides organizations and the communities in which we live and work with a full range of response and planning services.

Our disaster relief service-offering includes warning and evacuation assistance, recovery services, security, provision of supplies, temporary shelter, damage assessment and restoration of infrastructure.

In the event that a disaster occurs, **AXION GROUP® Total Asset Management** can deploy experienced personnel for on-site operational support complete with an Emergency Operations Center (EOC) and plan that clarifies roles, determines required resources needed and documents any contingencies.

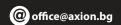
With more than 15 years of experience providing fire protection and Emergency Management Services (EMS) programs, **AXION GROUP® Total Asset Management** delivers comprehensive fire protection and medical services to support operations at all response levels domestically and abroad.

Complemented by stringent quality and safety control programs, our cost-effective, innovative solutions include **AXION** ³⁶⁰ **Solution™ ERP/CRM/CAFM/EAM/CMMS/IWMS**/Specialised unique software.









LICENSED TECHNICAL MAINTENANCE



































INSTALATION, MAINTENANCE AND SERVICE OF TECHNICAL SYSTEMS AND INSTALATIONS

The planned preventive maintenance is performed through periodic visits according to the annual plan of activities, consistent with regulatory requirements, the manufacturer's recommendations and best practices implemented in the company. All activities are preplanned and approved by the client, aiming not to disturb your employees and customers.

Our strategy is entirely oriented towards client's specific needs, and our goal is to achieve their expectations through professional solutions.

The technical maintenance improves the operational efficiency, and is critical to any successful plant or production unit. When the building stock is functioning properly, this increases the productivity and comfort of the end-user. With today's automation and remote control technology, the customers can achieve dramatic improvements in the energy efficiency of buildings and processes.

The continuous monitoring and analysis of planned and performed maintenance tasks significantly improve the quality, reliability and cost.











- •Design, installation and maintenance of structured cabling systems, high voltage and low voltage electrical systems;
- Design, installation and maintenance of HVAC systems;
- •Design, installation, and maintenance of water and sewage systems;
- Design, installation, monitoring and service of fire alarm systems and fire extinguishing systems (FAS & FES);
- Detection of thermal leakage;
- Maintenance Audit;
- Design, installation, and maintenance and repairs of BMS equipment;
- •Design, installation and technical maintenance of systems from licensed and qualified designers:
 - Architecture;
 - Constructions;
 - Electric;
 - HVAC:
 - Water and sewage systems;
 - Fire protection;
 - Health and safety plan
- •Video surveillance center 24
- •Preventive, predicted and emergency technical maintenance;
- Design, Installation and maintenance of UPS systems (Uninterruptible power supply systems);
- Prophylaxis and maintenance of diesel generators;
- Delivery, service and maintenance of elevators, escalators and travelators;
- Delivery, installation and maintenance of automatic doors;
- •Delivery, installation and maintenance of smoke-deflecting hatches;
- Fire unit;

- Digital solutions and storage:
 - Electronic archive
 - Digitization;
 - Documentation;
- •Managing of Company Information and Database:
 - GPS equipment and special systems;
 - E-invoice:
 - Sms-email
 - Card mailing;
 - Hosting;
- Construction and maintenance of data centers;
- •Delivery, installation and maintenance of parking systems;
- •Delivery, installation and maintenance of access management systems;
- •Delivery, installation and maintenance of video surveillance and control systems:
- Delivery, installation and maintenance of energy monitoring systems;
- Delivery, installation and maintenance of specialized electrical equipment;
- Delivery, installation and maintenance of counting systems for visitors;
- •Delivery, installation and maintenance of temperature control systems;
- •Delivery, installation and maintenance of parking management and control systems;
- •Construction infrastructure for charging stations and equipment;
- Manufacturing, delivery and installation charging stations and equipment;
- •Delivery, installation and maintenance of loyalty measurement systems;
- •Total maintenance of buildings and facilities.

















engelbert strauss

COMPLEX FIREFIGHTING SERVICE

We offer fully tailored services including installation and repair of buildings, systems, installations and plants. We provide adequate and timely warranty and post warranty support. We are able to perform all repairs of building installations and facilities. Our service team is well equipped with all the necessary instruments, spare parts and specialized transport in order to resolve any issues. Furthermore, to repair and maintenance, our clients are entitled to accurate advice for the operation in terms of energy efficiency, opportunities for upgrading installation through automatic control.











We offer a comprehensive solution including early fire detection and containment of fire. We have the resources and expertise to offer adequate solution, regardless of the type of project: designing of the fire alarm systems, delivery and installation, as well as and subsequent warranty and post warranty maintenance.

FIRE ALARM SYSTEMS FIRE FIGHTING AND PUBLIC SYSTEMS

We provide high quality maintenance of technical systems and installations. Our service plans include a wide range of individual modules, providing the appropriate level of service, in accordance with your needs. For each client, we create a unique maintenance schedule, tailored to the specific features of your business.

Delivery and installation of Bonpet ampoules

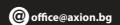


Local fire extinguishing in its infancy stage











INDUSTRIAL OUTPUT

Our team has extensive experience in designing and manufacturing engineering tasks with a high degree of automation. The implementation of systems for complex automation in industry and production, design, construction and implementation of repairs in TPS, BMS, shopping center systems and independent buildings and in the construction of PV projects. The projects are implemented on the basis of industrial programmable controllers and PS based controllers and systems of the highest class. After the implementation process, warranty and out of warranty maintenance is provided to the customer on-site. We have a strong team to ensure the overall implementation of the projects.

DESIGN

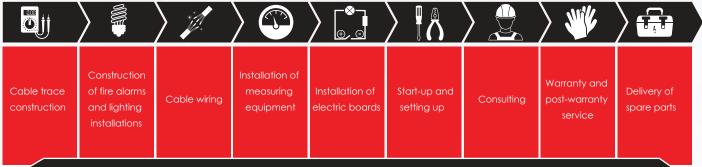
- Overall design of electrical circuits, boards, information networks;
- Consulting and engineering services in the field of facility and power engineering management;
- Process automation;
- Electric and pneumatic operations;
- Projects and documentation;
- Retrofit automation and modernization of old production facilities and machines.

MANUFACTURE

- Electric boards;
- Surveillance and access control systems;
- Turnkey photovoltaic projects;
- Usage of high quality components;
- In case of necessity of non-standard solutions, details and units for the needs of the project are designed and manufactured.

SOFTWARE

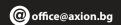
- Automation;
- Process-oriented structure;
- User oriented environment;
- Intuitive navigation;
- Access protection;
- Communication networks;
- Alarm messages;
- Documentation;
- Visualization;
- Archives.



IMPLEMENTATION OF COMPLEX AUTOMATION SYSTEMS IN INDUSTRY AND MANUFACTURING









WIN-WIN

AXION GROUP® Total Asset Management is a Leading LED light manufacturer that specializes in integrated solutions in the field of high-tech LED luminaries, and has a distribution chain for High Power LEDs. Our company has completed over 1700 implemented LED projects in Greece including all well-known brands. As a result, Axion Group manages to complete even the most demanding LED Lighting applications nationwide.

Our key to success is the deep knowledge of LED lighting and our experience for achieving the desired lighting output for every installation possible.

AXION GROUP® Total Asset Management guarantees that by replacing the obsolete lighting with LED lighting, the followings goals will be achieved:

- The desired Color Temperature (same Kelvin);
- The desired lux level;
- The desired photometric and optics data;
- The desired CRI;

Why choosing AXION GROUP® Total Asset Management's products?

AXION GROUP® Total Asset Management products offer the following high standard technical advantages:

- High Performance LED up to 160 Lumen / Watt equivalent to up to 93% electric savings depending on the replaced lamp type;
- Advanced cooling system (heat sink), with innovative designs and made of 100% Aluminum Alloy which restricts any thermal raise;
- Estimated life cycle of the products (50.000 hours) equivalent to 12 years, which implies the reduction of any maintenance cost:
- High Quality Power Supply durable in wide range of Voltage scale (operating supply rates between 85 265 V);
- Innovative optics, with no glare effect;
- All products are available in Color Temperatures starting from 2000K to 6500 Kelvin range;
- Color Rendering Index up to 95%;
- Low thermal release and reduction of CO2 emissions;
- 5 years guarantee.

Our finance offer:

- Replacement of obsolete conventional lightning with luminaries and LED lamps, based on energy-saving payments;
- The payments for the project are based on the monthly installments as follows: Monthly installment = 80% refunding of the saved energy.
- That way with ZERO INITIAL CAPITAL AND RISK you can take advantage of:
- 20% profit on energy savings during the payment period
- 100% profit on energy savings after the payment period and on the rest of the life cycle of LED products (10 years)
- Creating beneficial money flow
- Reduction of CO2 emissions
- ZERO INITIAL CAPITAL

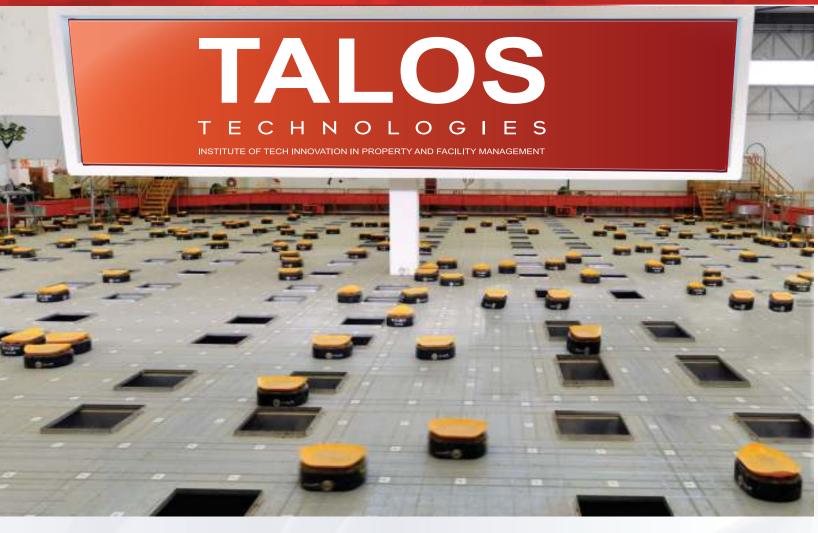












TALOS Technologies™ is the one and only reliable and high specialized technological online store, distributor and provider for the needs of Total Asset & Facility Management.

TALOS Technologies™ offers modern and smart products, goods, tools, equipment, consumables and facilities in competitive prices, quality and timely delivery!

The professional labour services meet adequate technical solutions, completely closing the circle of demand and supply, saving time and money.

In the dynamic era and future, TALOS Technologies'TM mission is to give adequate and appropriate response to the future that has already come, seeking for benefits and flexibility for our clients.

TALOS Technologies™ has the widest range, combining high specification and efficiency with competitive prices. The high technology solutions and products we offer are manufactured in Europe, Asia and the USA. They meet the quality standards (DIN, ISO, AWS, etc.) and European Community safety requirements.

In delivery is performed the required equipment, a detailed study of the customer's technical requirements is made upon delivery.

We enable our customers to use quality and unique equipment for the market and together with an economical budget.

In defence of their investment, TALOS Technologies offers warranties, guarantees reliability and stability in order to drastically optimize operating costs and long-term protection against unforeseen repairs and damages.

Exclusive authorized partner









columbus TRUYOX

















MARKET LIBERALIZATION

Liberalization means transition from regulated to free energy market, where the users are able to chose their energy provider by themselves and come to an agreement about the conditions. This process is imposed by European directives and is irreversible. In Bulgaria this happens in stages - in 2020, a free market is already operational

Only free market rules apply for industrial enterprises, connected to high and medium voltage networks. Household users can still choose whether to buy energy on a regulated or free market. This situation is expected to change through the course of next year - gradually all consumers will buy energy from the liberalized market.

You can choose you energy provider by yourselves on the free market. This provider is not geographically defined, all free-market traders are able to serve customers nationwide. The price of the energy is negotiable between the two parties - you and your provider. As a consumer, you can change your provider in accordance to your personal needs and preferences.

You can choose your new provider today. Before doing so, get informed for all opportunities the free market can offer you.

We will help you choose wisely!

How to become a free market participant?

- 1. Chose a reliable and trusted trader for a partner. Sign a contract with him.
- 2. Authorize the trader or personally submit the necessary applications to the network operator.
- 3. Use free market electric energy.











ENERGY EFFICIENCY TIPS

• Energy efficient lighting / control

The illumination is a huge expense for each building.

But significant savings can be made from simple policies implementation to installing a new lighting system. Do install new energy efficient lighting system, such as LED or T5, to replace the old inefficient lights.

Heating

The heating can represent up to 40% of the total energy costs in a typical office environment and the most difficult area to achieve sufficient savings. Each decrease with 1°C can reduce the fuel consumption of an ordinary office by 8%.

Insulation

Insulate the open pipes and valves in the room. This will reduce heat losses and energy costs. Certain types of buildings have a cavity. Filling the cavity will improve the construction fabric. There are three types of materials used in the UK. Mineral wool insulation is the most popular, the other two options are polyurethane or carbamide-formaldehyde foam.

Boilers

If the boiler has been in exploitation for nearly 20 years, it may be worth replacing with a modern condensing boiler or exploring the possibility of installing a biomass boiler. The benefits of a biomass boiler are related to renewable heat incentives (RHI) for a 20 year period of time.

Voltage optimization

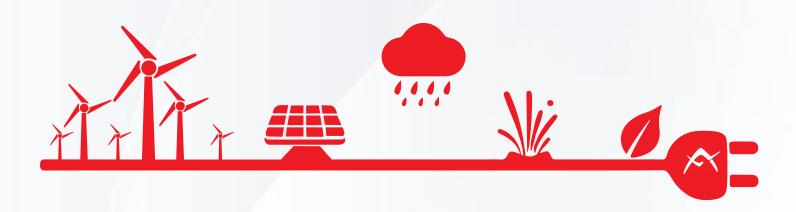
An energy-saving technology that is installed in series with the main power supply to produce reduced supply voltage for the site's electrical equipment. Feasibility studies should be carried out as this technology works better with some types of equipment.

Renewable energy

The solar system is where the solar panels absorb and convert sunlight into electricity. In order to change the current from constant to alternating, an inverter is used. It can then be used directly on site, or if there is a surplus, it can be stored in a battery or sold back in the network.

Combined heat and electric power

The combined heat and power energy (CHP) is an effective process, which absorbs and uses the heat, which is a side product of the electricity generation process. Otherwise, this heat would be produced by a conventional boiler. Ideally, the CHP will be sized to match the baseline heat consumption of a site during the warm months, ensuring maximum efficiency away from electrical load.









PROFESSIONAL CLEANING





- Disinfection;
- Deacarization;
- Pest control Disinfection and Deratization;
- Delivery of hygienic supplies, hygienic materials, house-hold chemistry and others under our own brand.
- Delivery, installation and maintenance of dispensers on consignment and/or sell.
- Laundry and dry cleaning (own manufacturing and our own dry cleaning and laundry chain in Sofia under the brand (1201);
- Cleaning of elevators, escalators and travelators;
- Design, construction and maintenance of green areas:
- Snow removal;
- Construction, service and maintenance of swimming pools and facilities;
- Delivery and service of floor cleaning machines, devices and facilities.

Maintaining hygiene is performed by experienced sanitary staff 24h per day. Cleaning staff are provided with professional clothing and all necessary protective equipment according to legal provisions.













We are a leading company in the field of professional cleaning, cleaning maintenance and delivery of sanitary consumables. We are able to provide services to the whole territory of Bulgaria via our regional offices and mobile teams. Our employees are well trained, responsible and loyal to guarantee you high level of hygiene and quality sanitary consumables. Trusted professional team who is working for you, to make sure that you get exactly what you need.

Subscription cleaning;

One-time cleaning;

- Site cleaning;
- Daily and seasonal general cleaning;
- Radical cleaning after General Construction

Works and reconstructions;

- Industrial cleaning;
- Corporate cleaning;
- Cleaning and sweeping of all types of flooring;
- Manual cleaning;
- Mechanical cleaning;
- Cleaning of carpets and rugs;
- Cleaning of furniture;
- Cleaning and washing of car upholstery leather and textiles;
- Cleaning and washing of mattresses;
- Cleaning of blinds;
- Cleaning of windows and shop-windows;
- Home cleaning;
- Office cleaning;
- Cleaning of commercial sites;
- Sealing;
- Impregnation of floors and facades;

- Water jet cleaning;
- Cleaning after parties;
- Cleaning after floods;
- Cleaning after fire;
- Licensed waste management, separate collection, removal and disposal of all types of waste;
- Cleaning with our own floor cleaning machines, technique and equipment;
- Facade cleaning;
- Cleaning of windows and joinery;
- Subscription cleaning of aspirations and air ducts, grills and other appliances in kitchens of restaurants, hotels and other retail outlets (hot spot type);
- Subscription cleaning of aspiration filters as per the agreed schedule;
- Aspiration air duct cleaning up to 20 m in height with a rig;
- Cleaning and transportation of construction waste (Crumbling - Cleaning - Removal);
- Cleaning of garages, basements and attics;











OFFERS SUBSCRIPTION CLEANING SERVICES



columbus

CARPETCIEANER





Representative for the country of professional floor cleaning machines and equipments

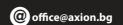
FACADE CLEANING

We will clean your facade with quality, regardless of height, slope or contamination. Facade cleaning by climbing method, scaffolds, hydraulic platforms and boom lifts.













DISINFECTANT • MEDICAL MATERIALS & EQUIPMENTS COVID-19



PEST CONTROL

We offer an efficient and environmentally friendly control aimed at minimizing the population of pests, and their distribution by disrupting their reproductive abilities.

We solve your problems, but not at any cost, not at the expense of your health. We use only pesticides ranked high on the list, but harmless to humans detergents of the World Health Organization WHO.















We offer a full range of services in the field of landscaping. This includes design, construction, maintenance of parks and gardens adjacent to residential, public and office buildings, hotels, shopping malls and restaurants and Garden lights maintenance. An integral part of the services is the concomitant construction and maintenance of automated irrigation systems.



We have an extensive experience in the field of landscaping design and construction of turf combined flowering ornamental plants. We provide all-year subscription lawn care, ornamental shrubs and trees. Subscriptions or one-time services includes activities on planting, watering, mowing, weeding, hoeing, fertilizing and others. Our expert gardeners will transform the space in front of your office building, complex and hotel projects into an attractive and representative paradise.











Winter maintenance of the external areas is our responsibility. The clients of the company receive adequate response and quality performance of the following services:

01

02

03

04

05

Manual snow removal.

Mechanical snow removal.

Treatment of areas with detergents against frost.

Sanding

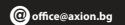
Transport of collected snow

DESIGN, CONSTRUCTION AND MAINTENANCE OF SWIMMING POOLS

We can also take care of your pool and make the water cleaner than drinking water. By filtering the pool, we entrap pollutants but this is not enough as there are also organic pollutants. We offer chemical products for a safe and effective treatment with disinfecting properties.













The detergents that we use are professional solutions designed to meet all safety requirements, environmental protection and hygiene.

To be perfect in cleaning, we perform many tests and trials to derive the best of the products we use.

All products are supplied with quality certificates and approved by the Ministry of Health. When deciding on professional equipment we have chosen the best optimal solution. Quality, reliability and express service are key criteria for the equipment that we work with.



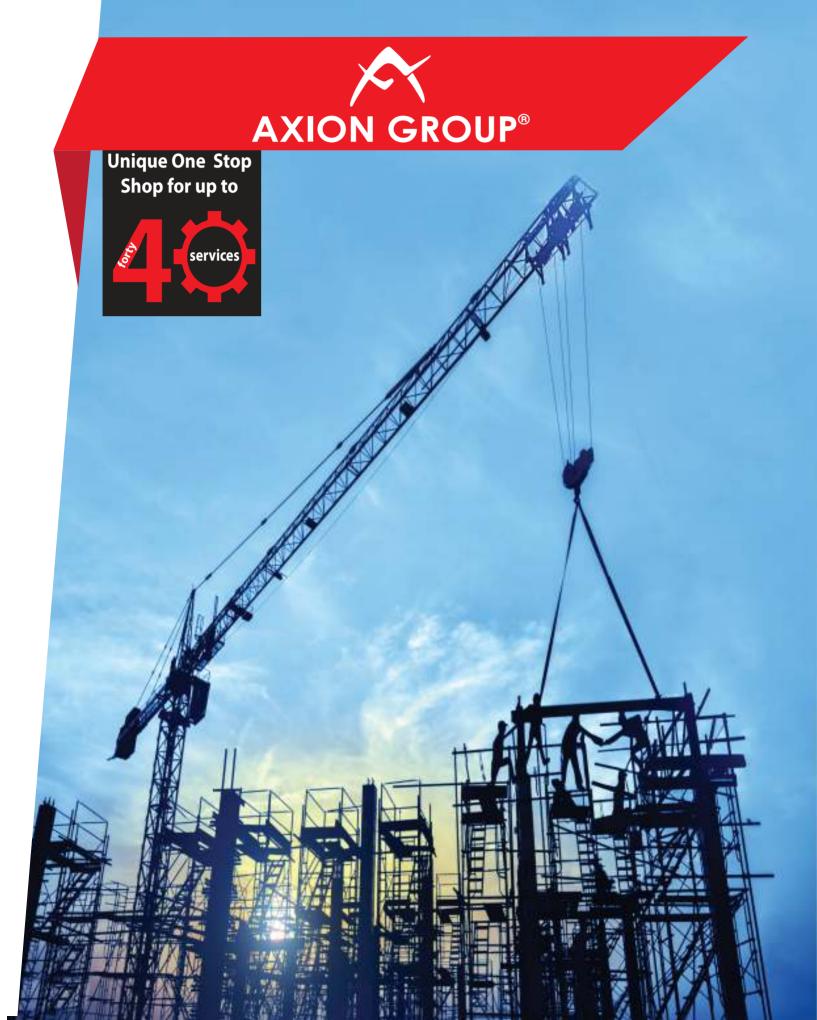




DOORMATS FOR RENT

The doormats protect your flooring, contributing to longer life in areas with heavier transition. They are made of soil-holding, tightly twisted nylon thread that dissipates static electricity, and have a non-slip rubber coating on the underside. They hold up to 3 liters of water and 2 kg. of dirt per square meter. This significantly reduces the cost and need for additional floor cleaning. They are available in different colors and sizes according to your individual needs.









As part of the integrated facility services presented by **AXION GROUP® Total Asset Management**, our team provides planned or on demand construction and building repairs, such as upgrades, rebranding, fit outs, etc. Quality service is performed as required at your local sites or consistently across your facility portfolio within Bulgaria.

No job is too simple or too complex for us!

Execution of projects

We visualize and accomplish your ideas. We provide legal and administrative assistance for obtaining the necessary permits. Investment and construction supervision.

Sustainable solutions

Retail Design offers solutions for sustainable construction, including high energy efficiency, environmental protection and the most efficient use of raw materials.

Planning a budgeting of construction and investment process.

Planning and budgeting of construction investment process. Our main advantages are implementation of the right solutions. We are flexible in our work with speed and high quality in the realization of the investment program of the client. We apply the latest methods in managing mentation. Our main advantages are the offering of qualified decisions. We are flexible, working with speed achieving high-quality implementation of the client's investment program. We apply the latest methods in managing projects and proposing innovations for their performance.









Property management

The efficient operation of new buildings requires professional facility management. We offer technical audits, technical inspections, warranty and post-warranty maintenance, professional cleaning and security services.

How we do it

No matter the location of the type of the Asset, we have the experts and collaborates trough out Bulgaria to support your needs. All done work will be properly reported and a draft budget of necessary expenses to meet local legislations or incomplete projects of all types the development proposal will contain: Full construction budget (hard and soft costs) Improvement / Repairs budget

All Permits Issuance

Effectiveness, commitment and innovative solutions in all your needed services is how we guarantee our client's cost and time optimization while achieving the best results for them.

INVESTMENT MANAGEMENT

Feasibility and cost analysis and consulting

Conceptualization and design services

Construction management and supervision

Resource, costing and scheduling

Monitoring, control and reporting

Commissioning and handover











PROCUREMENT AND SUPERVISION

- Preparation and execution of tender procedures;
- Contract management;
- Monitoring, control and reporting;
- Regulatory and legal compliance;
- Quality control and defects registration;
- Certified statutory construction supervision;
- Safety management.



CONCEPTING, ACQUISITION AND ZONING

- Requirement analysis and research;
- Geological/land surveying;
- Site selection and advisory;
- Land acquisition and consolidation; Rezoning services

PROPERTY MANAGEMENT

- Security and surveillance;
- Building management; Lease management;
- Warranties management

















COMPLETE INVESTMENT LIFECYCLE

Planning and Design – Our team is seasoned in every aspect of planning and design required for complex real estate development.

Project Management – Our certified engineers and project managers have a proven track record of delivering scope, schedule and cost plans on large-scale projects.

Origination and Concepting – Our extensive local market experience and network make us the ideal partner for origination and concepting of RE investment opportunities.

Statutory Supervision – **AXION GROUP® Total Asset Management** is a certified statutory supervisor and has many years of successful track record.

Industrial and Commercial RE – Our services are underpinned by deep knowledge of the local and regional industrial and commercial RE markets.

Property Management – Over the past decade, we have proven our capability in running smooth, profiable operations of completed RE investments.

Construction works

OUR SERVICES













- •General Construction Works reconstruction;
- •General Construction Works renovation;
- •General Construction Works interior adaptation;
- Building repairs;
- General building maintenance;
- •Execution of all types construction and assembly works:
- •Technical Guide to construction and assembly works;
- •Delivery, maintenance and service of Separation systems;
- •Delivery, maintenance and service of water and sewage systems;
- •Delivery, maintenance and service of all generators type;
- •Delivery, maintenance and service of UPS systems;
- •Delivery, maintenance and service of smoke and heat removal systems;
- nsurance of all certificates and declarations for matching of input materials;
- •Technical inspection of systems and report on their status, prepared from qualified designers and engineers for each system type;

•Installation, delivery and maintenance of net systems

for data storage and optimization of virtualized server

infrastructure;

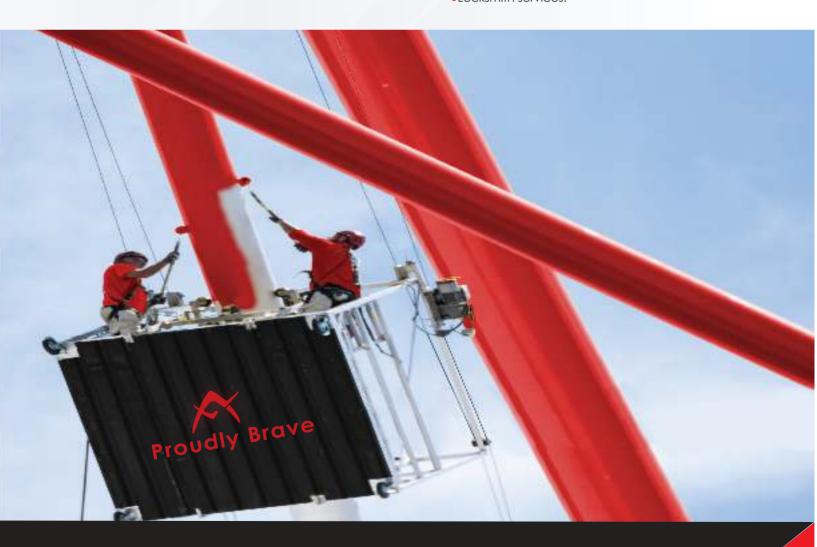
•Delivery, installation, service and maintenance of LED

lightning, Pay As You Save (100% own financing, return on

investment for 3 years, 5 years guarantee and optimization

of energy costs from 50 to 85%);

- •Delivery, implementation and maintenance of Software for assets management and technical maintenance systems;
- Delivery and design of large decorations;
- •Installation and delivery of consumables and materials:
- •Painting and repair of entrances, common areas and canopies;
- •Cleaning and disposal of construction waste (Breaking Cleaning- Disposal);
- •Locksmith services.













ABOUT US

We own a dry cleaning and production chain — industrial base with professional washing machine meeting our customers' high requirements and expectations. The basic rule in our work is an individual approach to each client and special attention to each item.

Laundry is the most common method of cleaning household textiles, but also a very risky process. The new materials brought into our lives, as well as all kinds of combinations between them, require high professionalism and resources to maintain them properly.

We guarantee longer life for your clothes, blankets, carpets and interior textiles and preserve their performance. The laundry and auxiliaries means we use come from established manufacturers and guarantee excellent quality of washing and preservation of colors. The clothes are carefully cleaned, ironed and packed.

THE PROCESS

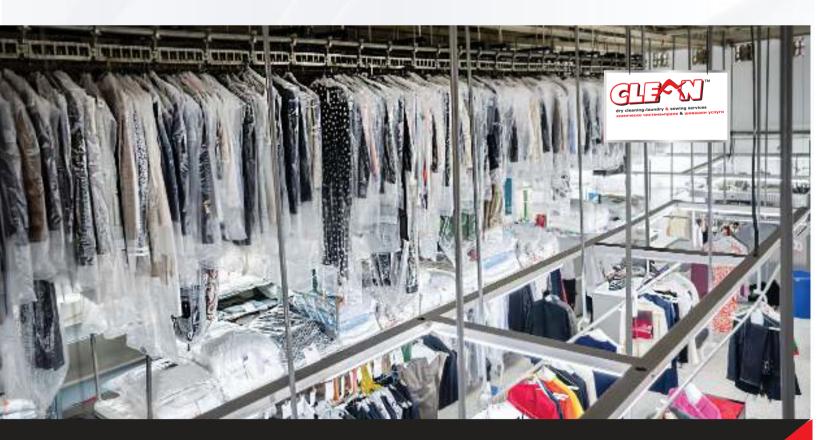
The essence of the process is cleaning of textiles and leather products in an organic solvent, which removes mostly the greasy impurities. Our purpose is to maintain the good appearance of the products at a maximum cleaning effect in the shortest time possible and with minimal solvent consumption in accordance to the environmental requirements of our time.

Dry cleaning is the most appropriate method of cleaning water-sensitive materials such as silk, viscose, wool and leather. This prevents the textiles from shrinking, tightening and deforming. The natural degreasing of the leather is prevented by the use

of suitable degreasers during the dry cleaning. We use detailing, amplifiers and trimmings in this field, which are completely safe for the fabrics. The variety of fabrics that have come into our way of life, clothing accessories and under gluing materials,

require a lot of professional experience and competence, which we can use to help you.

We have a full range of professional steam ironing techniques - steam dummies, ironing tables and presses to give a complete and aesthetic look to the products after dry cleaning. As an additional service we offer steam ironing of clothes laundered by the client as well as household textiles.











OUR SERVICES

LAUNDRY

- Professional laundry;
- Industrial laundry;
- Laundry of restaurant tablecloths;
- Laundry of sheets and covers;
- Laundry of hotel equipment;
- Laundry for fitness and SPA;
- · Laundry of working clothes;
- · Laundry of umbrellas and canvases;
- · Laundry of carpets;
- Drying;
- Ironing.



- Volume laundry of eiderdowns;
- Volume laundry of blankets;
- Volume laundry of quilts;
- Volume laundry of costumes and rugs at feed-in tariffs.



This technology gives respectable looks to the clothes. This is giving a final look to the clothes by using a hardening substance. After stiffening, the products assume a perfect appearance and straightened edges.

WET CLEANING

A technology for delicate and environmentally friendly water-based textile cleaning. This type of cleaning is suitable for all types of textiles, even those that are not subject to dry cleaning, since they remove effectively annoying stains without the use of chemicals.

CLOTHES IMPREGNATION

This technology represents irrigation of the textiles with specific water repellent solutions, such as tar, resin or rubber to make them waterproof and impermeable.

We use specialized products to impregnate your garments, which will keep their original appearance for a very long time.

DETAILING

Our stain removal technology is consistent with the fabric of the garment, and so we use preparations, certified to all European requirements for environmental friendliness, antistatic, antibacterial, antiallergic.

PROCESSING AGAINST MOTHS AND MITES

This technology uses perfumes and repellents, which restrain the pest population. This keeps the clothes preserved for a long time.

We use high quality products with proven ultimate effect in cleaning grease stains, chemical stains, coffee stains, wine stains, etc. Our specialists will successfully detail all the dirt on your clothes.













You know that the traditional cleaning products are bad for the health and this is why environmentally friendly products are used for a long time?





Find out what are they and what are their advantages over the traditional laundry detergents and then decide which one to use?

What are Bio detergents made from?

Most Bio laundry detergents contain enzymes such as lipase and prosthesis, which efficiency is actually due to the washing of the clothes. From studies - they are suitable for little children with sensitive skin, but research in this direction still continue.

Are Bio detergents harmless?

In fact, there are not enough evidence that they are less harmless for for human health than the traditional laundry detergents. According to some tests and studies, they are indeed better suited to little children and people with sensitive skin, but research is still ongoing.

What are the advantages of the Bio laundry detergents?

You are disappointed that there is no absolute guarantee that this type of eco-friendly detergents are less harmless than the traditional ones. Yes, from a human's health point of view this is true, at present Bio detergents, however:

- they are more economical studies have been carried out to prove that they wash efficiently only with warm and not hot water, which saves electric power;
- maintain the shape of the clothes for a longer time the reason for this also is washing with warm water, it deforms the clothes less than hot water;
- spare the colors of the clothes and keeps them bright and fresh for longer.

A number of studies show that Bio laundry detergents are better for washing stubborn stains than the traditional detergents.













SEWING SERVICES

Our main sewing services are professional repairing and corrections according to our client's request. We also carry out standard orders to fully satisfy our clients' requests.

We can correct and fix your clothes – they will look as new, which will surely make you smile. We know how unpleasant it is when a favorite garment needs to be repaired. Thanks to us, you will solve this problem as quick as possible. When you need correction of the length or width of your trousers, dress, jeans or other types of clothes, we can perform this service QUALITATIVELY.

We invest in professional training and qualification of our staff, in order to improve the production process and offer qualitative services, competitive in the dynamic environment of the sewing industry.

The company holds the newest modern sewing equipment. We collaborate with world known companies that introduce innovative technologies in sewing, ironing and other types of machinery we work with.

KEY SERVICES

- Hems;
- Shortening of sleeves;
- Change of zippers;
- Change of lining;
- Sewing of bedclothes;
- Sewing of leather clothing;
- Narrowing;
- Individual orders.

















LEATHER DYING

Everybody has and old leather jacket or a favorite leather overcoat they do not want to part with, just because it lost its color. Take trust in our experience in fabric and leather dying and renew the color and brilliance of your clothes, bags and accessories. You can be sure that when you dye the relevant product, whether leather or fabric, it will not smudge your other clothes and you can wear it safely.

FABRICS DYEING

DIRECT DYEING is performed at a temperature of about 100 degrees Centigrade. This dyeing is preferable for woolen clothes. The disadvantage is that after the dying the clothing releases part of the color during washing or wearing and it is possible for it to smudge the underwear or other clothes, also shrink or loosen due to the high temperature, etc. Therefore, if our employees at the studios recommend not to color your garment, because it will shrink or smudge your other clothes, please do have in mind that they want to protect you against a bad result from the Direct dying.

REACTIVE DYEING is performed at a certain temperature according to the fabric material and in this case, the fixing of the colors is performed with suitable acids and lye. It is suitable for dying natural materials – cotton, linen, semi-linen, silk and respectively artificial materials – rayon and polyamide. This dying is most durable and suitable for your clothes, because it preserves them from deformation. During the process, the colors are stable and do not smudge or leave stains on your other clothes after washing.

WHAT DO WE HAVE TO KNOW BEFORE DYEING OUR GARMENT:

- Choosing the right color please, do have in mind that you should always chose a color darker than the one of your garment. A red jacket could not be dyed in yellow or orange. Also, bear in mind the color spectrum while choosing a color for example, if you want to dye a yellow jacket blue, the result would be green.
- Washing the clothing before dyeing this way the excess fat and dust stuck to the article would be removed, because otherwise they might worsen the quality of the dying and its coverage. If there are stains on your clothing, you should warn us in advance in order for us to remove them.
- Sewing all flaws if there are any torn pockets, linings, buttonholes or tears in the fabric it is necessary to inform us in order to sew the flaw, because the strong reagents used for the dyeing might open these sections even more and deform the garment. Please, do have in mind that the process in the machine is automatic and our employees are not able to prevent or see what happens during the processing.
- Original color special attention should be paid to stains from glue, bleach, oil-paint or resin, which are permanently sealed in the garment. These sections cannot absorb the dye. Also, when the threads are made from polyester, during the dyeing the latter retrain their original color.
- You should know that when you receive your colored garment, you could put it on right away. Only during the final rinse of the first washing add about 100-150 ml. vinegar in order to remove any dye residues left or just fix the new color better. Any further treatments, rinses or other manipulations from you are unnecessary.
- Automatic Cloakroom
- Specialized Laundry locker CLEAN
- CLEAN automatic system

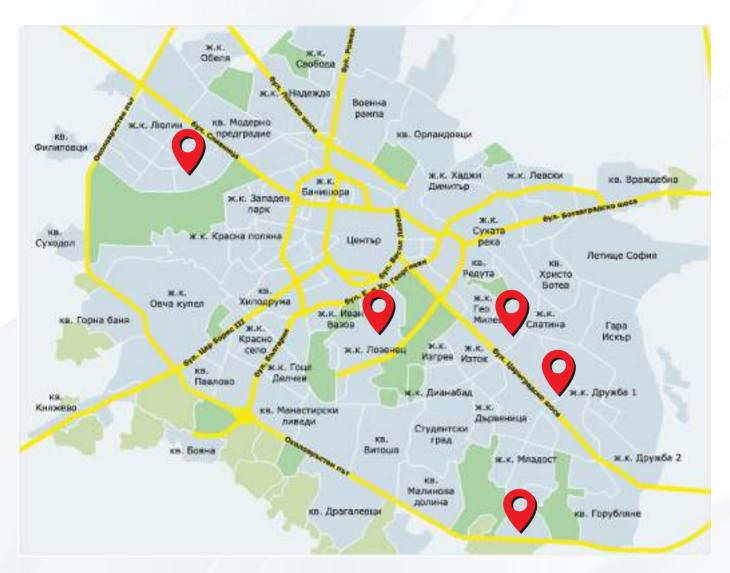














PARK CENTER SOFIA

Sofia city №2 Arsenalski Blvd. Tel.: 0877 977 721



SOFIA RING MALL

Sofia city №214 Ring road Str. Tel.: 0877 977 512



THE MALL

Sofia city №115 Tsarigradsko shose Blvd. Tel.: 0893 696 100



CLEAN

Sofia city №6 Alexander Jendov Str. Tel.: 0897 806 011



MEGA MALL

Sofia city №15 Tsarica Yoana Str. Tel.: 0877 977 526









AUTHENTIC UNIQUE SERVICES





When a building's operating environment is functioning correctly, it increases productivity and end user comfort. With the automation and remote management technology available today, clients can achieve dramatic improvements in building and process energy efficiency as well as in cost and quality control. Business continuity is ensured with smart solutions providing high predictability and security of operations.

Our smart solutions benefit the client by:

- minimising the need for expensive shutdowns;
- letting the end users focus on their core business activities;
- helping in predicting and reducing operational costs, and improves scheduled total facility management

AXION GROUP® Total Asset Management offers in-depth expertise in integrating various types of total technical and IT solutions and skills in analyzing and utilizing data from numerous sources. Clients benefit greatly from our fault and alarm management monitoring service. This provides continuous diagnosis of facility performance, and automatically generates notifications resulting in operational efficiencies.

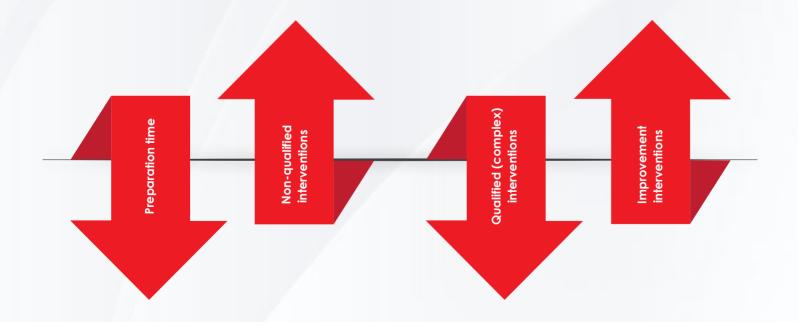
Total Facility Management is the overall foundation for the delivery of **AXION GROUP® Total Asset Management** 's life cycle solutions and Managed Services.

Developing a total facility management model to improve operational efficiency is of critical importance for every successful plant or manufacturing unit. Employees and supervisors shouldn't always be held responsible for economic issues and increased equipment downtimes. The optimization of total facility management is a complex process, requiring sound field experience and strong analytical skills, combined with best total facility management software.

Optimizing the time of the total facility management staff is of critical importance to the overall improvement of maintenance efficacy and efficiency. The implementation of continuous monitoring and analyses of the planned, scheduled and completed facility management tasks significantly improves equipment availability/costs.

The goal of all performed total facility management activities should be the plant's reliability. Analyzing the time spent on a facility management task is more complicated than carrying out proper facility management efficiency analysis.

Regarding the performance of qualified employees, the following activities should be analyzed:



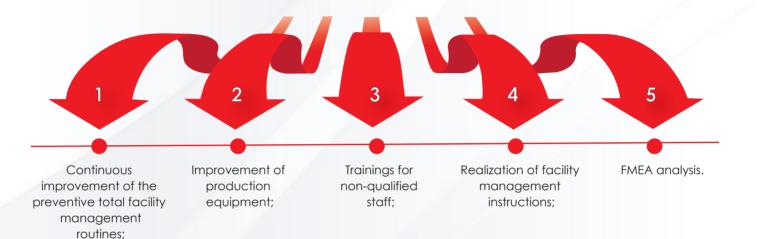








To optimize the time of qualified employees, non-qualified tasks can be entirely shifted to less qualified employees. This will give managers and professional employees more time to spend on essential areas as:



When frequently and continuously applied, preventive total facility management programs can anticipate and respectively control potential risks. The calendar tool of Mobility Work allows managers to easily schedule their preventive facility management plans.

The frequency of the planned total facility management tasks depends on the associated risks as plant reliability, safety or environmental issues. Some interventions can be performed daily, others yearly or in some cases every other year.

Mobility Work analytic tool allows the systematic comparison between planned and realized facility management tasks.

Mobility Work's calendar feature allows you to schedule all your preventive and predictive total facility management tasks.

The main goal of this analysis is to allow rarely performed or neglected preventive total facility management programs to be performed more often. Strictly following the quarterly schedules is much more important than the monthly analysis. However, it is essential to mention that any task performed in a frequency, which is less or equal to a month's duration is critical.

The possible reasons for not respecting the established preventive total facility management regulations can be:

- A surplus of urgent interventions and possible overwork/overtime of the available resources. In this case, quick actions should be undertaken to optimize teams' schedules. Short-term actions as the analysis of value added and non-
- value-added activities can be implemented. Medium and long-term actions as FMEA studies to better anticipate failure modes of facilities and evolve the relevance of preventive programs are proven highly efficient.
- The total facility management employee or manager, performing or controlling the facility management schedule finds its frequency too tight and decides to space it out. In this case, the frequency of the scheduled tasks should be analyzed again and changed accordingly.

Analysis of the Relevance of Curative and Corrective Total Facility Management

The goal of this analysis is to identify, with managers and employees, which curative and corrective tasks could have been avoided through:

- Better preventive total facility management schedule;
- Technical changes or investments;
- Better supervision of facilities.











Total Facility Management Efficiency

Being efficient in total facility management means performing all scheduled tasks with the least waste of time possible.

In order to define and analyze the value-added facility management tasks, the total facility management employees should be accompanied for one or more full days. By doing so, the following steps can be undertaken:

- Measure the rates of the value added and non-value-added tasks.
- Identify possible actions to increase value added tasks.

The following activities give some examples for value added tasks

- The time spent by the total facility management employee with his manager in order to understand the interventions to be achieved;
- The preparation of tools, industrial supplies and equipment necessary for the planned intervention;
- Switching from one task to another;
- The time spent performing the task;
- The time spent writing and/or editing facility management reports.

Examples for non-value added tasks:

The time spent waiting for the instructions of the day; The time spent waiting between two interventions;

Trips to the industrial supply stores and tools shops;

The time spent repairing or cleaning a tool or a machine's component that should have been in perfect working order.

The data analysis of Mobility Work can quickly analyze all these values and identify the improvement areas to easily optimize the time of a total facility management employee or manager. The improvement areas are identified by analyzing the distribution of the value added and non-value added activities and the causes for the latter ones.

In general there are two main improvement areas:

- Those related to the non-value added actions of an employee;
- Those related to the non-value added activities during task performance.

Quantification of Improvement Areas

There are three possible methods: linear quantification, statistical quantification and quantification based on the employee's opinion. The third method is the only one possible, when measuring the rates of value added and non-value added activities.

If considered that an entire total facility management department rarely exceeds 85% of value added activities, an average rate of 65% can be accepted. 6 months can be set as a goal to reach the 85%.

Scheduled Total Facility Management Analysis

The goal of this analysis is to measure the time efficiency of already performed planned facility management activities. This action can be easily completed with the Mobility Work Calendar tool. It is important to mention that some total facility management tasks are not schedulable. However, the urgent curative ones for example, which by definition cannot be planned, represent just a small part of the employee's time at a well-functioning plant.

The main task of a good total facility management is to prevent failures and not to fix breakdowns.











Total Facility Management Planning Analysis

The formula is:

Total hours available for scheduled tasks

Planning rate = -

Total hours available

The ideal total facility management planning rate is 100%!

How to Measure Total Facility Management Plan Completion Rate?

The plan completion rate measures everything that disrupts the daily total facility management schedule. The formula is:

Total hours for planned and realized tasks

Completion rate =

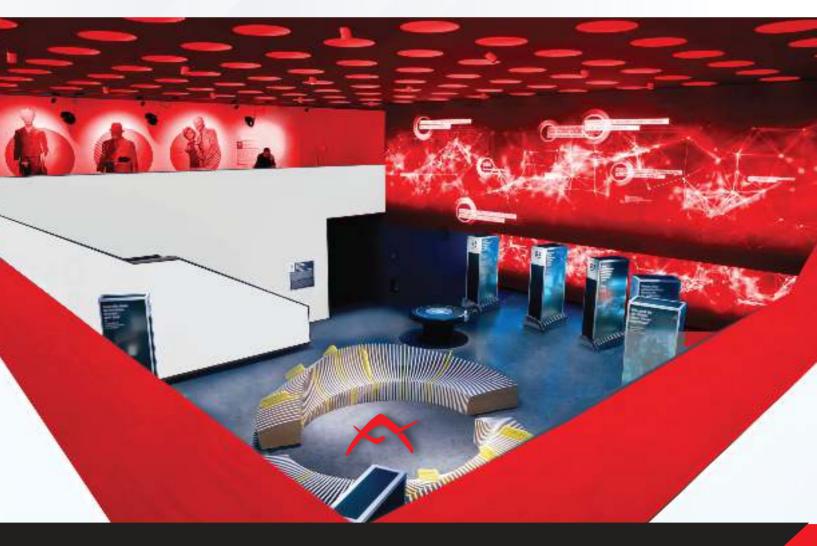
Total hours for scheduled tasks

How to Optimize Staffing Expenditure?

The effective management of staff costs can turn into potential gain depending on several conditions:

- If these gains are properly used to effectively reduce internal numbers;
- If these gains are the result of the implementation of improvement actions related to the development of a stable total facility management process.

On the contrary to the efficiency benefits, the relevance gains represent a potential that is not always feasible in the short term.







PROFESSIONAL HOUSEKEEPER





PROFESSIONAL HOUSEKEEPER

The job performed by the Professional Housekeeper is very responsible and defining for the satisfaction of the owners with the quality of life in the building and for its functionality. In order to perform regularly and on time all current tasks on maintenance and management of a building it is reasonable to distribute correctly, fairly and clearly the assets for them.

Effective management and maintenance of condominium and assets is a laborious process. Hiring a Professional Housekeeper will save you time, money, energy and will ensure a smoother communication flow, both between the neighbors and in relations with institutions and utilities.

You can put your trust for management and maintenance of the condominium into the hands of professionals. There is a wide range of services and activities, for which realization you can rely on us. One of the provided services is administrative and it includes:

- Organizing and conducting periodic General Meetings;
- Preparation and coordination of Internal Regulations:
- Book of Owners administration;
- Storing the documentation concerning the building.

You can rely on us to undertake all the organizational and technical activities for performance of full maintenance and construction services with the best prices.

The Professional Housekeeper takes care for all of the technical services connected to the functionality of the building's facilities. He performs monthly technical inspections of the building, equipment prophylaxis and small repairs, for which special assistance is not necessary.

When the residents of the building need law consultations and / or services they can rely on the Professional Housekeeper. He can assist you to resolve any disputes concerning condominium property. He can help you prepare the necessary documents for submission of complaints, protocols and other documents for the institutions – Municipality, heating instalations, energy supply, etc. He can also inform you about the law actions concerning on filing lawsuits against incorrect payers or help you in the process of applying for an energy efficiency program.











The activities listed here are connected with the provision and management of the amounts, part of the provided cashier services.

It is our obligation to provide each member of the condominium property full transparency and access to the financial operations.

Preparation of reports / budgets on monthly and yearly basis (included for each subsequent year) where the following are reported: collected monthly fees; incorrect payers; payments to the companies for utility bills and building maintenance.

Also preparation of reports for technical and finance condition on monthly and yearly basis, administration services (Facility Manager for the building, reports, collection of maintenance fees and payments), subscription services, utilities and attendance contract obligations for condominium property, fund repairs, renovations and electricity.

If you want to save time and avoid inter-party disputes, check the opportunities for hiring a Professional Housekeeper in your city.

What makes us different than the others and why should you choose us:

- We are Republican / National operator with 15 years of experience;
- We have unique software;
- We have Professional Insurance for all of the services we provide;
- We provide Feed back Services (Trouble Tickets and other);
- Available 24
- Free Call Center (24/7) 0700 1 16 16
- We have National Licenses and Certificates for Quality (ISO) for the provided services;
- Value4money;
- We do NOT work with sub-contactors;
- We do NOT burden our clients;
- We guarantee!
- Smart Home
- Virtual Guard
- Automatic cloakroom
- Specialized washing cabinet CLEAN
- Specialised Laundry locker CLEAN

AXION 260° Solution™ ERP/CRM/CAFM/EAM/CMMS/IWMS and specialized equipment

The whole process is covered: with customers on one hand and with service providers - on the other.

- Managing site, tenant, owner and lease information:
- Management of the used services and manually or automatically bills generations;
- Periodic bill trackings;
- Tenant payments, credit notification and compliance check between payments and invoices or credit notes;
- Duty history and detailed reference "Financial flow and financial movements":
- Notification for new obligations / invoices via e-mail and SMS;
- Online payment via e-pay, card payments and sums due to current date;
- Bank movement import and / or direct integration between module and banks;
- Exporting data to other financial applications;

E-Hostess - input-output check-in platform;

Trouble Ticketing System - in order to minimize the time for identification, acceptance and feedback when solving current problems.

Online Satification Evolution - in order to provide an adequate tool for complaints management and recommendations. (27) 070011616

Video monitoring - a duty center for all the above services and sustainable communication:

Warranty and provision:

- -Technical maintenance and professional cleaning for potential future damages of our clients with a liability limit of BGN 1 000 000.
- -Security activity BGN 1 000 000.
- -Occupational accident for our employees amounting up to BGN 2 500 000.













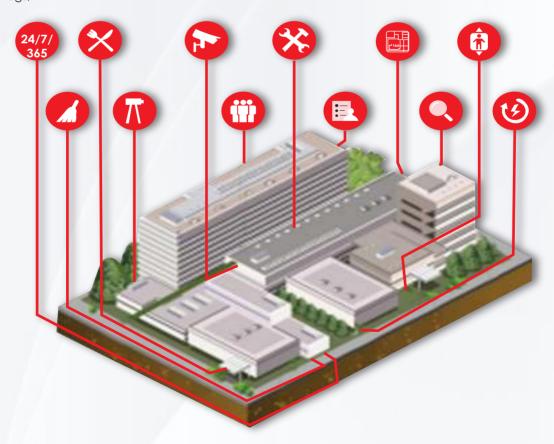




TYPES OF SERVICES 24

- •Manager "Condominium property" Open Book (included all required documents according to the regulations of the Republic of Bulgaria);
- Smart guard/ Doorman (Audio option included);
- •Smart video surveillance systems (remote included):
- •Smart access control systems;
- •Technical maintenance (Electrical systems, Water & Sewage systems, HVAC, Construction services and others);
- •Elevators maintenance;
- •Security Alarm Equipment / Security Alarm Systems;
- Security guards;
- Video surveillance;
- •LED lightning delivery and installation;
- Delivery and maintenance of Fire extinguishers;
- Fire extinguishers recharging;
- Maintenance of fire alarm systems and UPS;
- Preparation of instructions for fire defense;
- Preparation of Civil Protection plans;
- Construction services;
- Professional cleanina:
- Dry cleaning and laundry/ Delivery included;
- Mats / rugs;

- Ground maintenance;
- Waste management;
- ADI and Pest control:
- Snow removal;
- Data center maintenance;
- Delivery of materials, consumables and others;
- •Law services for the condominium property;
- Catering services;
- •Additional services included into the Management and Maintenance of Condominium Property fee:
- Smart iCloud Treasurer;
- Professional responsibility Insurance for our services:
- Professional Software available for all residents;
- Smart systems for control of the performance of services for the joint Contract;
- Factoring for deliveries and installation of LED lightning;
- Factoring for problematic subscriptions;
- Maintenance of swimming pool facilities;
- Non-key lock, card, chip and other access control modifiers:
- Locksmith services.









MANAGEMENT & MAINTENANCE OF SHORT- TERM RENTALS





PROFESSIONAL MANAGEMENT

We apply full real estate support for short-term rentals based on platforms. We provide high quality service and optimized fees for full maintenance. We offer unique software and specialized equipment delivery to facilitate remote property management. We can ease management, minimize human intervention, drastically and cost-effectively optimize costs.

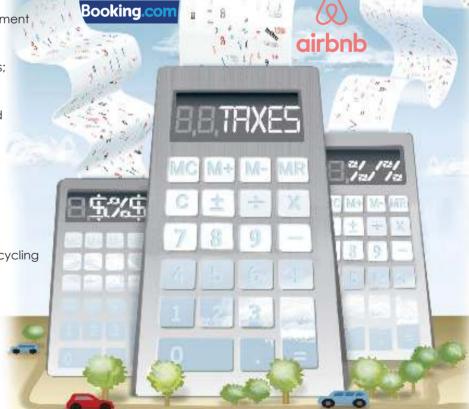
Only we offer flat, leased, specialized and innovative services for investment properties at national level.

Our Licensed Flat Services (without sub-contractors) are:

- Professional cleaning:
- Deep cleaning;
- Subscription cleaning;
- On demand cleaning;
- Office / shop cleaning;
- On-site laundry;
- Flat maintenance of short-term rentals;
- Hygiene materials and consumables supply;
- ADI and pest control;
- •Dry cleaning, laundry and tailoring services;
- •Hygiene materials and consumables (including dispenser

consistency);

- •Technical Support:
- -E/M, HVAC, plumbing;
- -Construction works;
- -Maintenance of elevator systems and diesel generators;
- -Fire alarm, fire extinguishers and UPS;
- -Counting systems for visitors;
- -Installation and manage parking systems;
- -Establishment and management of census apparatus;
- -E-invoice;
- -Intercoms and videophones;
- -Energy monitoring;
- -Locksmith services;
- -Factoring for the supply and installation of LED lighting;
- Security systems:
- -Virtual Concierge;
- -Autopaths;
- -Video Surveillance;
- -Vault;
- -Cash management;
- Waste management and recycling
- Snow clearing;
- Logistics;
- Courier services;
- Catering;
- Porter;
- Receptionist.













BENEFITS WITHOUT COMPETITION

AXION 260 Solution™ ERP/CRM/ CAFM/EAM/CMMS/IWMS - Software and specialized equipment - which provides customer access through an online specialized iCloud platform that can supervise and control the entire condominium and entry process - expeditiously, easily, conveniently and securely. With transparent management for all owners.

AXION ³⁶⁰⁵ Solution™ ERP/CRM/CAFM/EAM/CMMS/IWMS - is designed with the necessary flexibility, fully adapted to the needs of business and industry, as well as to the specific operating requirements of each user, thereby increasing productivity.

E-Eye anti-theft platform;

E-Hostess input-output check-in platform;

E-Speed-Concierge platform for returning of forgotten items;

Trouble Ticketing System - in order to minimize the time for identification, acceptance and feedback when solving current problems;

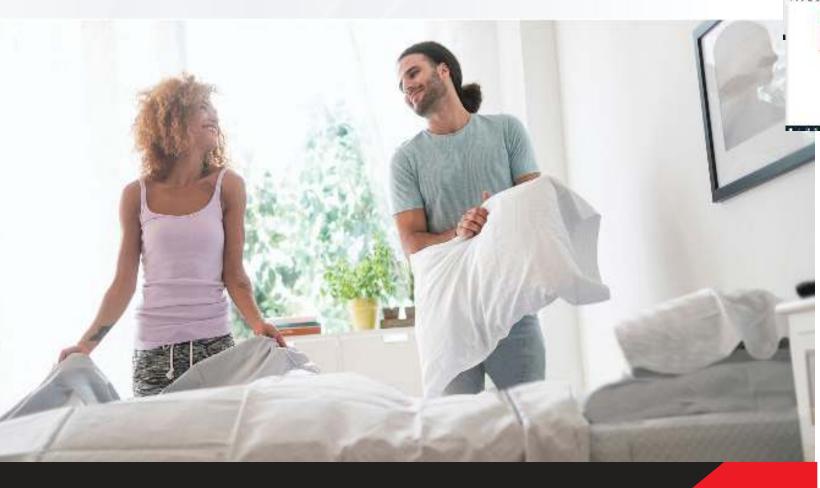
Online Satisfaction Evolution - in order to provide adequate tool for complaints management and recommendations;

Video monitoring - a duty center for all the above services and sustainable communication: (417) 0700 1 16 16



Warranty and insurance:

- Technical maintenance and professional cleaning for potential future damages to our clients are insured with a liability limit of BGN 1 000 000.
- Security activity BGN 1 000 000
- Occupational accident for our employees amounting up to BGN 2 500 000.













INNOVATIVE SERVICES 24

Only we offer delivery, maintenance, installation and monitoring of:

- Remote control and access control equipment (without the need for a key for the entrance and exterior doors of the property);
- Prepaid card for mobile internet;
- Non-key lock, card, chip and other access control modifiers;
- Cameras (wireless or stationary);
- Intercoms and videophones;
- Modular access control devices (key, card, chip, etc.)
- Security systems;
- LED lighting;
- BONPET Ampoules;

Only we offer delivery of mini-bar equipment and consumables (sale, leasing or consignment):

- Coffee machines;
- Coffee (bulk or capsules);



Coffee - capsules Ristretto - A very short espresso with distinctive flavor, rich aroma, velvety cream.



Coffee - capsules Espresso - Soft and tight espresso, with a balanced taste and light acidity.



Coffee - capsules Decaf - Decaffeinated espresso with a delicate taste, a soft body and delicate notes of hazelnut, caramel.

- Dispensers for water;
- Dispensers for hygienic supplies;
- Water;
- Tea;
- Sugar and others.



















ADDITIONAL SERVICES

- Motor vehicles, electric cars, motorcycles and bicycles;
- •Free phone calls;
- •Concierge 24
- Locksmith services (with or without chip);
- Locksmith services for vehicles;
- •Loyal customer / Bonus card miles (Discounts on city cafeterias, restaurants and other services);
- •Information on online ticket purchase by public transport, attraction bus, theaters, cinemas, museum, opera, etc.;
- •In-house Shopping Mall.











CONSOLIDATED OUTSOURCING INDUSTRIAL SERVICES





The Fine Art of Leveraging Other People's Time. WE make processes WORK!

We

We build on people who understand customers' processes inside out and anticipate their needs. Process knowledge is one of our key resources, so we foster cross-functional information exchange.

Make

We encourage employees to explore new opportunities and to learn from them – keeping us always one step ahead.

We deliver products and services across a diverse range of process industries. Our connected solutions take process technology to the next level.

Based on our global footprint and sales network, we serve our customers on a daily basis throughout the solution life cycle.

Processes

We are committed to process excellence in every respect both internally and externally. We set the same high standards for our internal policies and procedures as we do for our customers' processes, making us the supplier of choice for best-in-class process solutions.

Work

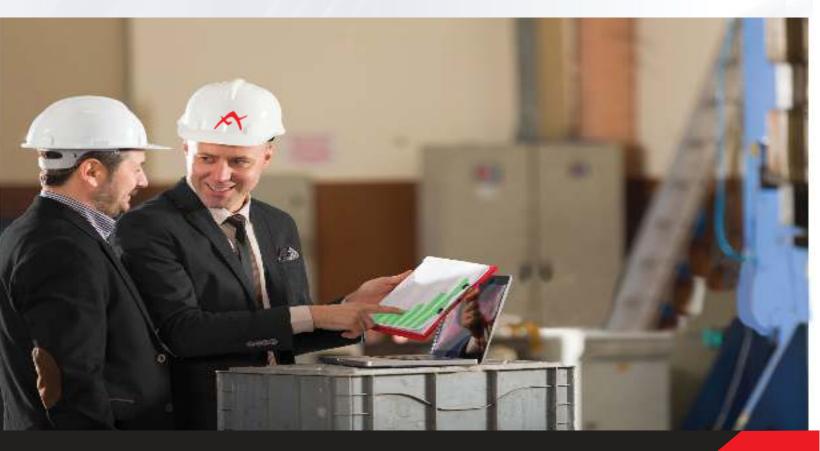
We proactively track our performance, continuously challenging ourselves to improve effectiveness.

For us, something only "works" when we have enabled our customers to achieve their objectives. We therefore strive to deliver solutions to the highest possible standard: in terms of quality, accuracy, reliability, efficiency, timing and compliance.

Do you want to 10x your productivity?

Dramatically Reduce Your Workload!

I want to sanely and quickly achieve more while cutting my stress in half.











QUALITY

We've invested heavily in implementing robust but flexible quality assurance programs that empower our employee-owners and ensure that only defect free materials and products leave our facilities.

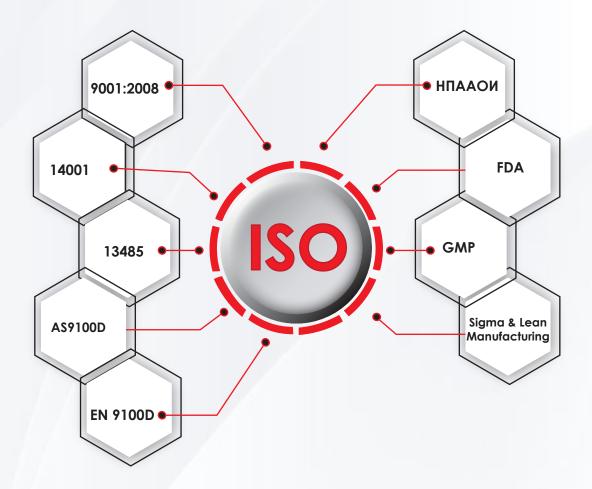
As a contract converting and outsource manufacturing solutions provider, we are an extension of our clients. Our success is directly tied to their success, and it is our job to protect their reputation in the marketplace. This makes our Quality Policy very simple – make Our Customers Happy.

Receiving inspections tie into our **AXION** 3603 Solution™ ERP/CRM/CAFM/EAM/CMMS/IWMS, infrastructure to make certain that we've received the correct materials in the correct quantities while capturing the information needed to maintain downstream tracking and upstream suppliers and employees accountability.

In-process checks provide assurance that converted materials and finished products meet or surpass all critical specifications.

Our customized quality systems provide complete traceability within a controlled, paperless system, giving us visibility at every level of the converting or manufacturing process.

We know that continuous improvement is an essential component in effective quality systems, and our employee-owners fully subscribe to the belief that every business process can be repeatedly improved.











PROFESSIONAL INSURANCE

The corporate work we perform proves the mutual trust between-us and you and all our clients and employees, assuming financial and professional responsibility for our services:

AXION GROUP® Total Asset Management has General Liability Insurance for legal entities, which covers the risk of damages, direct result of negligence, mistake or omission in the professional performance of the activity, with a limit of **BGN 2 000 000.00.**

AXION GROUP® Total Asset Management has Accident Insurance, covered - life and working capacity of the insured individuals in the amount of **BGN 2 500 000.00**.

ONLINE SATISFACTION EVALUATION

AXION GROUP® Total Asset Management maintains a web based quality control system for its customers - *Online Satisfaction Evaluation* - in order to provide an adequate tool for complaints management and recommendations.

TROUBLE TICKETING SYSTEM

AXION GROUP® Total Asset Management has introduced a web- based system for receiving requests for its customers -

Trouble Ticketing System- in order to minimize the time for identification, acceptance, and feedback when resolving current problems.

















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ДВРЕКТОР ПА РИОСЯ - СОФ







































































































































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KAMAPA НА СТРОИТЕЛИТЕ В БЪЛГАРИЯ BULGARIAN CONSTRUCTION CHAMBER







AMERICAN CHAMBER OF COMMERCE IN BULGARIA















Have the power of delivery.
Have the quality drive.
Save for you money & time.

Whing You need in



